

1 Indirect Reciprocity With Negative Assortment
2 and Limited Information Can Promote
3 Cooperation

4 Eleanor Brush^{1,2,3*}, Åke Brännström^{1,4}, Ulf Dieckmann¹

5 1. Evolution and Ecology Program, International Institute for Applied Systems Analysis,
6 A-2361 Laxenburg, Austria;

7 2. Program in Quantitative and Computational Biology, Princeton University, Princeton,
8 NJ 08544, USA;

9 3. Current address: Department of Biology, University of Maryland, College Park, MD
10 20742, USA;

11 4. Department of Mathematics and Mathematical Statistics, Umeå University, 901 87,
12 Umeå, Sweden.

13 * Corresponding author; phone: 860 707 2194; e-mail: eleanor.brush@gmail.com.

14 **Abstract**

15 Cooperation is ubiquitous in biological and social systems, even though cooperative be-
16 havior is often costly and at risk of exploitation by non-cooperators. Several studies
17 have demonstrated that indirect reciprocity, whereby some members of a group observe

18 the behaviors of their peers and use this information to discriminate against previously
19 uncooperative agents in the future, can promote prosocial behavior. Some studies have
20 shown that differential propensities of interacting among and between different types
21 of agents (interaction assortment) can increase the effectiveness of indirect reciprocity.
22 No previous studies have, however, considered differential propensities of observing the
23 behaviors of different types of agents (information assortment). Furthermore, most pre-
24 vious studies have assumed that discriminators possess perfect information about others
25 and incur no costs for gathering and storing this information. Here, we (1) consider both
26 interaction assortment and information assortment, (2) assume discriminators have lim-
27 ited information about others, and (3) introduce a cost for information gathering and
28 storage, in order to understand how the ability of discriminators to stabilize cooperation
29 is affected by these steps toward increased realism. We report the following findings.
30 First, cooperation can persist when agents preferentially interact with agents of other
31 types or when discriminators preferentially observe other discriminators, even when
32 they have limited information. Second, contrary to intuition, increasing the amount
33 of information available to discriminators can exacerbate defection. Third, introducing
34 costs of gathering and storing information makes it more difficult for discriminators to
35 stabilize cooperation. Our study broadens the set of circumstances in which it is known
36 that cooperation can be maintained and is one of only a few studies to date that show
37 how negative interaction assortment can promote cooperation.

38

39 *Keywords:* evolution; game theory; knowledge; replicator dynamics; reputation.

40 **Introduction**

41 The persistence of cooperation in biological and social systems is an evolutionary puzzle,
42 because one would naively expect that, among cooperators who contribute their own re-
43 sources to help other members of their group and defectors who do not, the defectors
44 will do better and increase in numbers at the expense of the cooperators. This intuition is
45 captured by simple models of evolutionary game theory predicting the demise of coop-
46 eration and the domination of defection. Nevertheless, cooperation is widespread across
47 biological and social systems, and many mechanisms have been proposed to explain
48 why. Several of these, including ostracism (Tavoni et al., 2012), punishment (Nowak,
49 2006), and reciprocity (Axelrod & Hamilton, 1981; Killingback & Doebeli, 2002; Pan-
50 chanathan & Boyd, 2003; Nowak, 2006; Ohtsuki & Iwasa, 2006; Pacheco et al., 2006), rely
51 on members of a group using information to discriminate in their behavior toward their
52 peers. Such agents are called discriminators, as opposed to cooperators and defectors,
53 who do not change their behaviors based on such information. But even among humans,
54 individuals rarely—if ever—have perfect and complete information about all members of
55 their social groups. Nor do they observe and interact with their peers entirely randomly.
56 It is therefore important to understand how assortment within groups and constraints
57 on the available information impacts the evolution of cooperation.

58 A commonly considered strategy for discriminators to use the information they have
59 about their peers is to behave reciprocally, being more likely to cooperate with agents
60 whom they expect to cooperate. Direct reciprocity is possible when pairs of agents en-
61 gage in repeated interactions (Axelrod & Hamilton, 1981; Killingback & Doebeli, 2002;
62 Nowak, 2006), so that paired agents can base their future behaviors on the past behav-
63 iors of their partners that they have experienced directly. In contrast, reciprocity is indi-
64 rect when discriminators use information about the interactions between other pairs of

65 agents, rather than memories of their own interactions, to decide how to behave. Indirect
66 reciprocity can explain the persistence of cooperation even in groups whose members
67 are unlikely to repeatedly interact with each other, and has thus frequently been used to
68 model the evolution of cooperation (e.g., Nowak & Sigmund, 1998a,b; Panchanathan &
69 Boyd, 2003; Brandt & Sigmund, 2004, 2006; Ohtsuki & Iwasa, 2006; Pacheco et al., 2006;
70 Uchida, 2010; Uchida & Sigmund, 2010; Nakamura & Masuda, 2011). (For discussions
71 of direct reciprocity, see e.g., Killingback & Doebeli, 2002 and Nowak, 2006.)

72 Many existing models assume that there is no group structure, so that each agent is
73 equally likely to encounter every other. However, few—if any—real biological groups
74 are perfectly well-mixed. If members of a group inherit their behavioral strategies from
75 their parents and do not move far from where they are born, the group will comprise
76 patches of agents with similar behaviors. Structure can also arise if members of a group
77 move away from agents who have defected against them (Hamilton & Taborsky, 2005)
78 or away from parts of the environment that have been depleted by defectors (Pepper &
79 Smuts, 2002). Each of these mechanisms could lead to different frequencies of interact-
80 ing with cooperators, defectors, and discriminators, resulting in what we call interaction
81 assortment. Positive interaction assortment has been shown to be effective for promot-
82 ing cooperation (e.g., Axelrod & Hamilton, 1981; Pepper & Smuts, 2002; Panchanathan
83 & Boyd, 2004; Doebeli & Hauert, 2005; Fletcher & Doebeli, 2006; Ackermann et al., 2008;
84 Rankin & Taborsky, 2009; Ghang & Nowak, 2015; Roberts, 2015; for an exception see
85 Hauert & Doebeli, 2004), while negative interaction assortment tends to inhibit cooper-
86 ation (Fletcher & Doebeli, 2006; West & Gardner, 2010; Smead & Forber, 2013; Forber &
87 Smead, 2014).

88 Any mechanism that leads to interaction assortment could also lead to different fre-
89 quencies of observing cooperators, defectors, and discriminators, resulting in what we

90 call information assortment, which has not previously been studied. Furthermore, only a
91 handful of studies have considered limited information, and these studies do not explic-
92 itly model the process of information gathering and storing (e.g. Kreps et al., 1982;
93 Nowak & Sigmund, 1998a,b; Panchanathan & Boyd, 2003; Brandt & Sigmund, 2006;
94 Nakamura & Masuda, 2011). With the exception of Kreps et al. (1982), who assumed
95 that co-players do not always select the most rational strategy among those available
96 to them, the few studies that considered indirect reciprocity under limited information
97 assumed that each discriminator knows the last action of a fraction of its group at each
98 point in time (e.g. Nowak & Sigmund, 1998a,b; Panchanathan & Boyd, 2003; Nakamura
99 & Masuda, 2011). Limited information is thus described only phenomenologically, since
100 the process by which discriminators collect such information is not considered. These
101 earlier descriptions are also memory-less, since only behaviors at the last point in time
102 is allowed to affect the discriminators' assessments and resultant behaviors. Finally,
103 most models of indirect reciprocity ignore the costs incurred by discriminators for their
104 information-related behaviors (but see Brandt & Sigmund, 2006). In reality, however,
105 gathering and storing information can be costly, since it takes time and energy to engage
106 in those activities, as has been studied in ecology, animal behavior, economics, and neu-
107 roscience (Nelson, 1970; Waddington, 1985; Laughlin et al., 1998; Laughlin, 2001; MacIver
108 et al., 2010).

109 In this paper, we investigate how interaction assortment, information assortment,
110 limited information, and costly information affect the ability of discriminators to stabi-
111 lize cooperation. To study the dynamics of a group consisting of cooperators, defectors,
112 and discriminators using indirect reciprocity, we extend the influential model of Nowak
113 & Sigmund (1998b). In this model, three types of agents—cooperators, defectors, and
114 discriminators—interact with each other for several rounds, during which discrimina-

115 tors cooperate with other agents that have recently cooperated and defect otherwise. We
116 incorporate interaction assortment by allowing each type of agent to interact more or less
117 frequently with other agents of the same type, and we incorporate information assort-
118 ment by allowing discriminators to observe other discriminators more or less frequently
119 than they observe the other types. Additionally, we incorporate limited information by
120 restricting the number of observations that discriminators can make and by allowing
121 discriminators to forget their observations of behaviors occurring more than one time
122 step ago. Finally, we impose costs on the discriminators for their information-related
123 behavior.

124 We find that cooperation can be stabilized by the presence of discriminators, provided
125 that the discriminators preferentially interact with other types of agents or preferentially
126 observe other discriminators, even when the discriminators have limited information.
127 Surprisingly, making more information available to discriminators sometimes makes it
128 harder for them to protect a cooperative group from invasion by defectors. Finally, we
129 find that it becomes more difficult for discriminators to stabilize cooperation if they have
130 to pay costs for gathering and storing information.

131 **Model description**

132 We model a group of agents who cooperate to differing extents: cooperators always co-
133 operate, defectors never cooperate, and discriminators use information about their peers
134 to decide whether to cooperate or to defect. All agents interact with each other and
135 receive payoffs according to their own behavior and the behaviors of the agents they
136 interact with. These payoffs then determine how the frequencies of the three types of
137 agents change over time, with agents that receive higher payoffs becoming more fre-

138 quent. In the following sections, we describe the agents and how they interact; how
139 discriminators gather, store, and use information; how the expected payoff for each type
140 of agent is calculated; and how these payoffs affect the frequencies of the types of agents.

141 **Interaction dynamics**

142 Following Nowak & Sigmund (1998b), we model cooperative interactions using the do-
143 nation game. When two agents interact, each agent in the pair is given the opportunity
144 to donate to its partner. If he chooses to donate, the recipient receives a benefit b and
145 the donor incurs a cost c . If he chooses not to donate, neither agent's payoff changes.
146 There are three types of agents. Cooperators always donate, defectors never donate,
147 and discriminators decide whether or not to donate based on what they know about the
148 recipient. We denote the frequency of cooperators in the group by x_1 , that of defectors
149 by x_2 , and that of discriminators by x_3 . We model a group that is sufficiently large (or
150 in mathematical terms, infinitely large) that these quantities can take any value between
151 0 and 1. The set of combinations (x_1, x_2, x_3) with $x_1, x_2, x_3 \geq 0$ and $x_1 + x_2 + x_3 = 1$ is
152 called the two-dimensional simplex.

153 The agents play the game for R rounds. Agents can be more or less likely to interact
154 with other agents of the same type than with other types, or equally likely to interact
155 with all types, depending on the assumed degree of what we call interaction assortment.
156 Specifically, we assume that an agent is more likely by a factor a_{int} to interact with an-
157 other agent of the same type than with either one of the other two types. For example,
158 given that a discriminator engages in an interaction, he interacts with a cooperator with
159 probability $x_1/(x_1 + x_2 + a_{\text{int}}x_3)$, with a defector with probability $x_2/(x_1 + x_2 + a_{\text{int}}x_3)$,
160 or with another discriminator with probability $a_{\text{int}}x_3/(x_1 + x_2 + a_{\text{int}}x_3)$. Interaction prob-
161 abilities for the other two types are defined analogously. When $a_{\text{int}} = 1$, the group is

162 well mixed with regard to interactions, so any agent interacts with each of the three
163 types with probabilities equaling their frequencies in the group. When $a_{\text{int}} > 1$, the
164 group is positively assorted with regard to interactions, with agents being more likely to
165 interact with agents of the same type, whereas when $a_{\text{int}} < 1$, the group is negatively as-
166 sorted with regard to interactions, with agents being more likely to interact with agents
167 of different types.

168 **Information dynamics**

169 Discriminators observe other agents' behaviors and use those observations to update
170 their opinions about the reputations of those other agents. Discriminators can be more,
171 less, or equally likely to observe discriminators as other types, depending on the as-
172 sumed degree of what we call information assortment. Specifically, a discriminator is
173 more likely by a factor a_{inf} to observe another discriminator than either of the other
174 two interaction types. In each round of the game, a discriminator makes several ob-
175 servations. For each observation, he chooses to observe a cooperator with probability
176 $x_1/(x_1 + x_2 + a_{\text{inf}}x_3)$, a defector with probability $x_2/(x_1 + x_2 + a_{\text{inf}}x_3)$, and a discrimina-
177 tor with probability $a_{\text{inf}}x_3/(x_1 + x_2 + a_{\text{inf}}x_3)$. In total, a discriminator observes a fraction
178 p_o of all agents in the group. As fractions of the group, $p_o x_1/(x_1 + x_2 + a_{\text{inf}}x_3)$ are
179 cooperators that are observed by a focal discriminator, $p_o x_2/(x_1 + x_2 + a_{\text{inf}}x_3)$ are ob-
180 served defectors, $p_o a_{\text{inf}}x_3/(x_1 + x_2 + a_{\text{inf}}x_3)$ are observed discriminators, and $1 - p_o$ go
181 unobserved.

182 Note that the fraction of agents a discriminator can observe depends on the infor-
183 mation assortment: if there are very few discriminators present in the group and a
184 discriminator concentrates its observations on those few discriminators ($a_{\text{inf}} \gg 1$), he
185 can observe only a small fraction of the group. Similarly, if the group comprises mostly

186 discriminators and a discriminator concentrates its observations on cooperators and de-
187 fectors ($a_{\text{inf}} \ll 1$), he can only observe a small fraction of the group. To ensure that
188 discriminators can observe their peers with probability p_o for all group compositions,
189 i.e., for all values of x_1 , x_2 , and x_3 , we therefore require $p_o \leq \min\{a_{\text{inf}}, 1/a_{\text{inf}}\}$. Details
190 on deriving these bounds on p_o are described in the Supporting Information, Section S1.
191 Based on these considerations, one might expect that a_{int} would constrain interactions in
192 a similar way. However, each agent interacts with only one other agent in a given round,
193 and in an infinitely large group one agent merely constitutes an infinitesimal propor-
194 tion of the whole group. Thus, the “probability of interacting” is essentially 0, which
195 is always less than or equal to $\min\{a_{\text{int}}, 1/a_{\text{int}}\}$, and the required degree of interaction
196 assortment can therefore always be achieved.

197 After each round, a discriminator classifies every other agent as good, bad, or un-
198 known. When a discriminator has observed another agent cooperating, he updates his
199 opinion of that agent to be good (i.e., to have a good reputation), and when a discrim-
200 inator has observed another agent defecting he updates his opinion of that agent to be
201 bad (i.e., to have a bad reputation), which is the image-scoring method of reputation
202 updating used by Nowak & Sigmund (1998b). If a discriminator has never observed
203 the other agent, he considers him to be unknown. Moreover, to describe the effects of
204 memory loss on reputation information, each agent that is known to a discriminator
205 at time $t - 1$ is independently remembered with probability p_r and becomes unknown
206 with probability $1 - p_r$ at time t . In the Supporting Information, Section S2, we derive
207 expressions for the probability of being known to a discriminator and for the probability
208 that a discriminator is considered to be good.

209 As in the model of Nowak & Sigmund (1998b), a discriminator cooperates with any
210 agent he considers to be good, defects against any agent he considers to be bad, and

211 cooperates with probability p_c with unknown agents. In the case of perfect information,
212 Brandt & Sigmund (2004) call this the “CO action rule”, since it relies only on the repu-
213 tation of a discriminator’s co-player. For our analyses, we use $p_c = 0.5$. If the interaction
214 and assortment parameters allow for the existence of a stable cooperative equilibrium
215 when $p_c = 0.5$, it will also exist for a wide range of values of p_c less than 1. In the ex-
216 treme case described by $p_c = 1$, there will not be a unique cooperative equilibrium, but
217 discriminators can still prevent the invasion of defectors, so our conclusions for $p_c = 0.5$
218 carry over even to this extreme case. We provide further details about the sensitivity of
219 our model to this parameter in the section entitled Robustness and in the Supporting
220 Information, Section S4 and Figures S4-S7.

221 In previous models of indirect reciprocity (e.g., Panchanathan & Boyd, 2003; Brandt
222 & Sigmund, 2004, 2006), discriminators sometimes committed “errors,” whereby a dis-
223 criminator either does not cooperate when intending to do so (implementation error)
224 or does not correctly perceive a partner’s reputation (assessment error). In either case,
225 a discriminator may defect against a cooperator. In our model, this possibility is in-
226 corporated through limited information: if a cooperator is unknown to a discriminator,
227 the discriminator may defect against it. We do not separately incorporate errors into
228 our model in order to keep a clear focus on the effects of limited information, without
229 having to disentangle them from the effects of errors. While the possibility of a discrim-
230 inator committing an error can undermine the stability of cooperation under indirect
231 reciprocity (Panchanathan & Boyd, 2003), it does not always do so (Brandt & Sigmund,
232 2004, 2006). Similarly, we find that limited information *can* destabilize cooperation, but
233 that the limits on information have to be severe to do so, as we show below.

234 To impose costs on discriminators for gathering and storing information, a cost $s \geq 0$
235 is deducted, once at the end of the R rounds of interactions, from the payoff a discrimi-

236 nator has accrued from those interactions.

237 **Payoff dynamics**

238 The expected payoffs for each of the three types depend on the frequency x_1 of cooper-
239 ators, the frequency x_2 of defectors, and the frequency x_3 of discriminators. Since the
240 discriminators' behaviors depend on their opinions about other agents, an agent's ex-
241 pected payoff also depends on the probability that a discriminator will have an opinion
242 about him or her. When a discriminator has an opinion, he will always assess a coop-
243 erator as good and a defector as bad. The probability that a discriminator has a good
244 opinion about another discriminator thus depends on the behaviors observed by the dis-
245 criminator, and hence on the frequencies of the three types. In general, the expected
246 payoff of an agent is

$$\begin{aligned} 247 \quad P &= b \sum_{t=1}^R (\text{probability that the agent receives a donation at time } t) \\ 248 \quad &- c \sum_{t=1}^R (\text{probability that the gives a donation at time } t). \end{aligned}$$

250 We derive expressions for the expected payoffs of each type of agent in the Supporting
251 Information, Section S3.

252 **Replicator dynamics**

253 We are interested in the dynamics of the frequencies of the three types, x_1 , x_2 , and x_3 .
254 These dynamics are given by the standard replicator equations, $\frac{d}{dt}x_i = x_i(P_i - \bar{P})$, where
255 $\bar{P} = \sum_i x_i P_i$ is the average payoff in the group. Hence, the frequencies of types are
256 equilibrated when, for each type i , either $x_i = 0$ or $P_i = \bar{P}$.

257 **Results**

258 The replicator dynamics resulting from our model can reach seven types of equilibria.
259 There are always three pure equilibria, at which the group consists entirely of one type
260 of agent. The pure cooperator equilibrium is always unstable. The pure defector equi-
261 librium is always stable. The pure discriminator equilibrium is always a saddle: either a
262 group of discriminators can be invaded by cooperators, but not by defectors, or a group
263 of discriminators can be invaded by defectors, but not by cooperators, depending on
264 the parameters of the model. There are also four possible “mixed” equilibria: three of
265 these correspond to groups that consist of two types of agents, and one is an “interior”
266 equilibrium, corresponding to a group in which all three types of agents are present.
267 The cooperator-discriminator equilibrium, when it exists, is maintained by mutual inva-
268 sibility and is always stable along the cooperator-discriminator edge of the simplex: in
269 a group mostly made up of discriminators, cooperators receive more benefits than dis-
270 criminators, who might be perceived as bad by their peers, while in a group mostly made
271 up of cooperators, discriminators pay lower costs than cooperators, who always donate.
272 The existence and stability of the cooperative equilibria, that is, equilibria in which co-
273 operators are present, depend on how assorted the group is, how the discriminators
274 gather and store information, and how large the costs associated with these behaviors
275 are. By analyzing how the replicator dynamics depend on these factors, we find that (1)
276 cooperation is stabilized when the group has negative interaction assortment or positive
277 information assortment or both, even if the discriminators have limited information; (2)
278 increasing the probabilities of observing and/or remembering can help defectors invade,
279 and (3) costly information can jeopardize cooperation. We now describe each of these
280 findings in turn.

281 Assortment can stabilize cooperation

282 If there is no assortment ($a_{\text{inf}} = a_{\text{int}} = 1$), defection will always come to dominate the
283 group. When the group starts with a sufficient fraction of discriminators, it will come to
284 cycle around a neutral interior equilibrium: discriminators first increase at the expense
285 of defectors, then cooperators increase at the expense of discriminators, and then defec-
286 tors increase by taking advantage of cooperators, and the cycle continues (Figure 1D).
287 However, if there is a big enough perturbation, the group can be moved into a regime
288 where defection takes over (Figure 1D) (Nowak & Sigmund, 1998b). In the Supporting
289 Information, Figure S1, we show that the neutral interior equilibrium is the only pos-
290 sible mixed equilibrium when $a_{\text{inf}} = a_{\text{int}} = 1$, regardless of how much information the
291 discriminators have. If the discriminators do not have sufficient information, even this
292 interior equilibrium does not exist and no perturbation is required for defectors to take
293 over (Supporting Information, Figure S1).

294 With sufficient positive interaction assortment (i.e., far enough to the right to be in the
295 purple region of Figure 1A), a stable and an unstable cooperator-defector equilibrium
296 appear together (as can be seen in the transition from Figure 1D to Figure 1F). Defectors
297 can always invade the pure cooperator equilibrium, since they accrue higher payoffs
298 than cooperators: as long as defectors are rare, both types essentially interact only with
299 cooperators, but defectors save the cost of cooperating. However, when a significant
300 fraction of the group consist of defectors, a cooperator receives a higher payoff than a
301 defector, because the cooperator frequently interacts with other cooperators, offsetting
302 the costs he has to pay for cooperating, while the defector frequently interacts with other
303 defectors. These forces are balanced at the two cooperator-defector equilibria.

304 Positive interaction assortment cannot stabilize the cooperator-discriminator equilib-
305 rium. Rather, this can be achieved by *reducing* interaction assortment or increasing in-

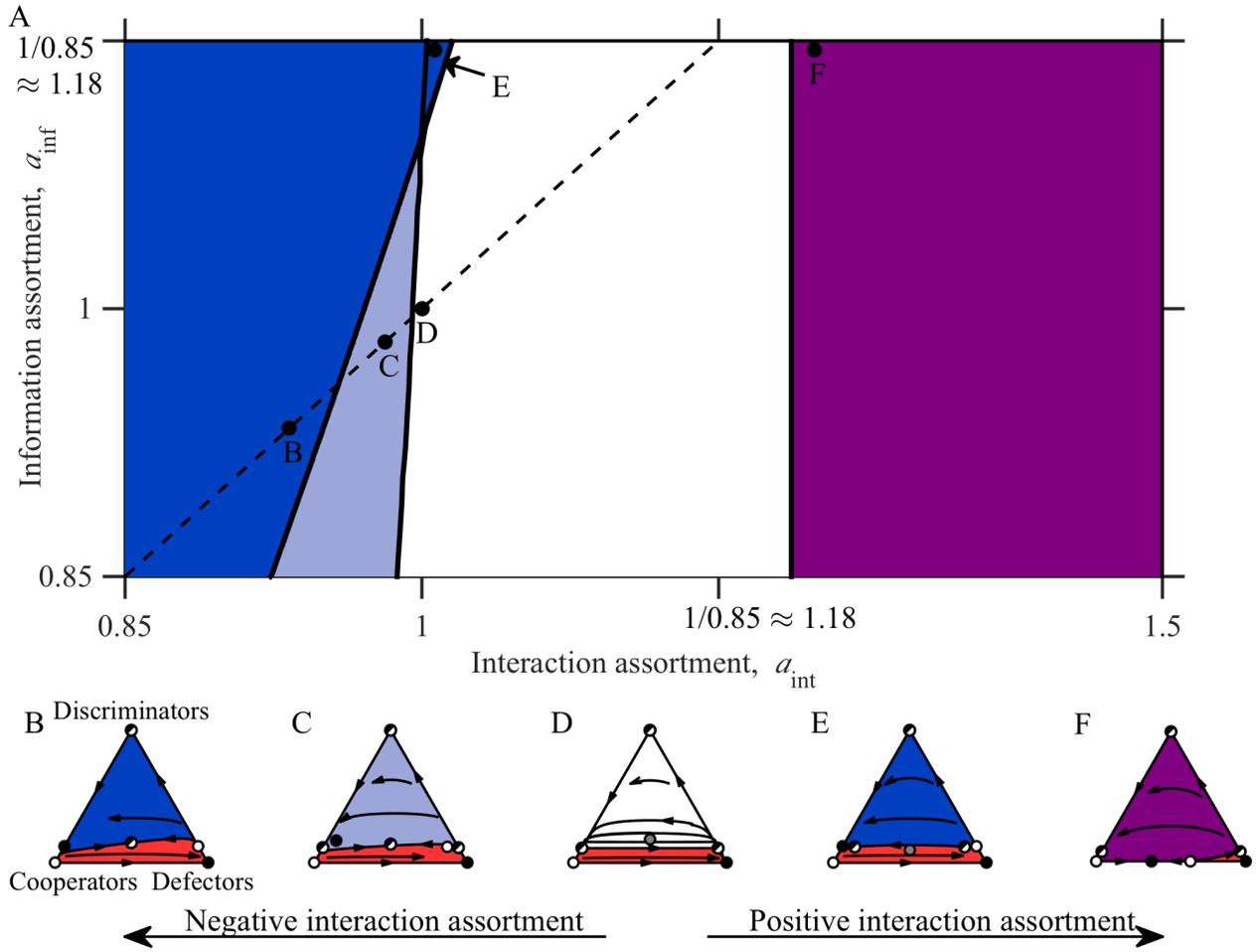


Figure 1: Assortment, either in information or in interaction, is necessary, but not sufficient, to stabilize cooperation. In the upper panel (A), we show how the replicator dynamics depend on the degrees of information assortment a_{inf} and interaction assortment a_{int} . The axes are scaled logarithmically. The dashed line shows where $a_{\text{inf}} = a_{\text{int}}$. The parameter space is colored according to the most cooperative outcome of the replicator dynamics that occurs for a given combination of these parameters. A group made up entirely of defectors is always at a stable equilibrium. In the white region, it is the only stable equilibrium, although a neutral interior equilibrium exists. In the dark-blue region, there is a stable cooperator-discriminator equilibrium. In the light-blue region, there is a stable equilibrium at which all three types are present. Caption continued below.

Figure 1: In the purple region, there is a stable cooperator-defector equilibrium. In the phase portraits (B)-(F), trajectories show how the frequencies of cooperators, defectors, and discriminators change over time. The lower left corner of the simplex represents a group made up entirely of cooperators, the lower right corner a group made up entirely of defectors, and the upper corner a group made up entirely of discriminators. The colors in the simplices indicate the basins of attraction of the stable equilibria or a region in which trajectories cycle around a neutral center. Unstable equilibria are indicated with white circles, stable equilibria with black circles, saddles with half white and half black circles, and neutral centers with gray circles. Parameters: in B, $a_{\text{int}} = 0.93$, $a_{\text{inf}} = 0.93$; in C, $a_{\text{int}} = 0.98$, $a_{\text{inf}} = 0.98$; in D, $a_{\text{int}} = 1$, $a_{\text{inf}} = 1$; in E, $a_{\text{int}} = 1.005$, $a_{\text{inf}} = 1.17$; in F, $a_{\text{int}} = 1.24$, $a_{\text{inf}} = 1.17$; in all panels, $p_o = 0.85$, $p_r = 0.95$, $R = 10$, $b = 10$, $c = 1$, $p_c = 0.5$, and $s = 0$.

306 formation assortment. Reducing interaction assortment results in a stable interior equi-
 307 librium at which all three types are present (as seen in the transition from Figure 1D to
 308 Figure 1C). As a_{int} is reduced further, more and more discriminators can invade a group
 309 starting from the pure cooperator equilibrium, since the discriminators are receiving
 310 higher and higher payoffs from frequently interacting with cooperators. Eventually, the
 311 frequency of discriminators at the cooperator-discriminator equilibrium is high enough
 312 that the discriminators can prevent defectors from invading and the equilibrium is sta-
 313 bilized (as seen in the transition from Figure 1C to Figure 1B).

314 As information assortment increases, discriminators know more about other discrim-
 315 inators than about cooperators and therefore give more donations to discriminators and
 316 fewer to cooperators. This increases the payoffs that discriminators receive in the absence
 317 of defectors, allowing more discriminators to invade the pure cooperator equilibrium, to
 318 the point until there are enough discriminators to prevent defectors from invading (as

319 seen in the transition from Figure 1D to Figure 1E). Details about these bifurcations are
320 provided in the Supporting Information, Section S5. If we only consider situations in
321 which the two types of assortment are equal, they both need to be negative in order for
322 cooperation to be stabilized (as seen by moving along the dashed diagonal line in Figure
323 1).

324 The degree of either interaction assortment or information assortment required to
325 stabilize the cooperator-discriminator equilibrium (which can be seen in the distance
326 between the point D and the dark-blue region in Fig 1A) decreases as the number R of
327 rounds increases, and in the limit of infinitely many rounds no assortment is required to
328 stabilize this equilibrium (Supporting Information, Figure S2). [The robustness of these](#)
329 [results to changing the probability \$p_c\$ of cooperating and the benefit \$b\$ of receiving a](#)
330 [donation are discussed below, in the section entitled Robustness.](#)

331 **Even limited information can stabilize cooperation**

332 For discriminators to operate and to be able to stabilize cooperation, the probabilities p_o
333 of observing and p_r of remembering both need to exceed 0 (Figure 2A). Increasing p_o
334 and p_r from 0 decreases the benefits defectors receive from discriminators to whom they
335 are unknown. When p_o and p_r are sufficiently high, a stable cooperator-discriminator
336 equilibrium appears (as seen in the transition from Figure 2B to Figure 2C). Details about
337 these bifurcations are provided in the Supporting Information, Section S5.

338 For a stable equilibrium to exist at which cooperators are present, the probabilities
339 p_o and p_r need not be very high, and the higher the one the lower the other may be (see
340 the boundary between the red and dark-blue regions in Figure 2A). Thus, even limited
341 information can stabilize cooperation. In fact, the more rounds the group plays and the
342 greater the benefit of cooperation, the less information is needed to stabilize cooperation

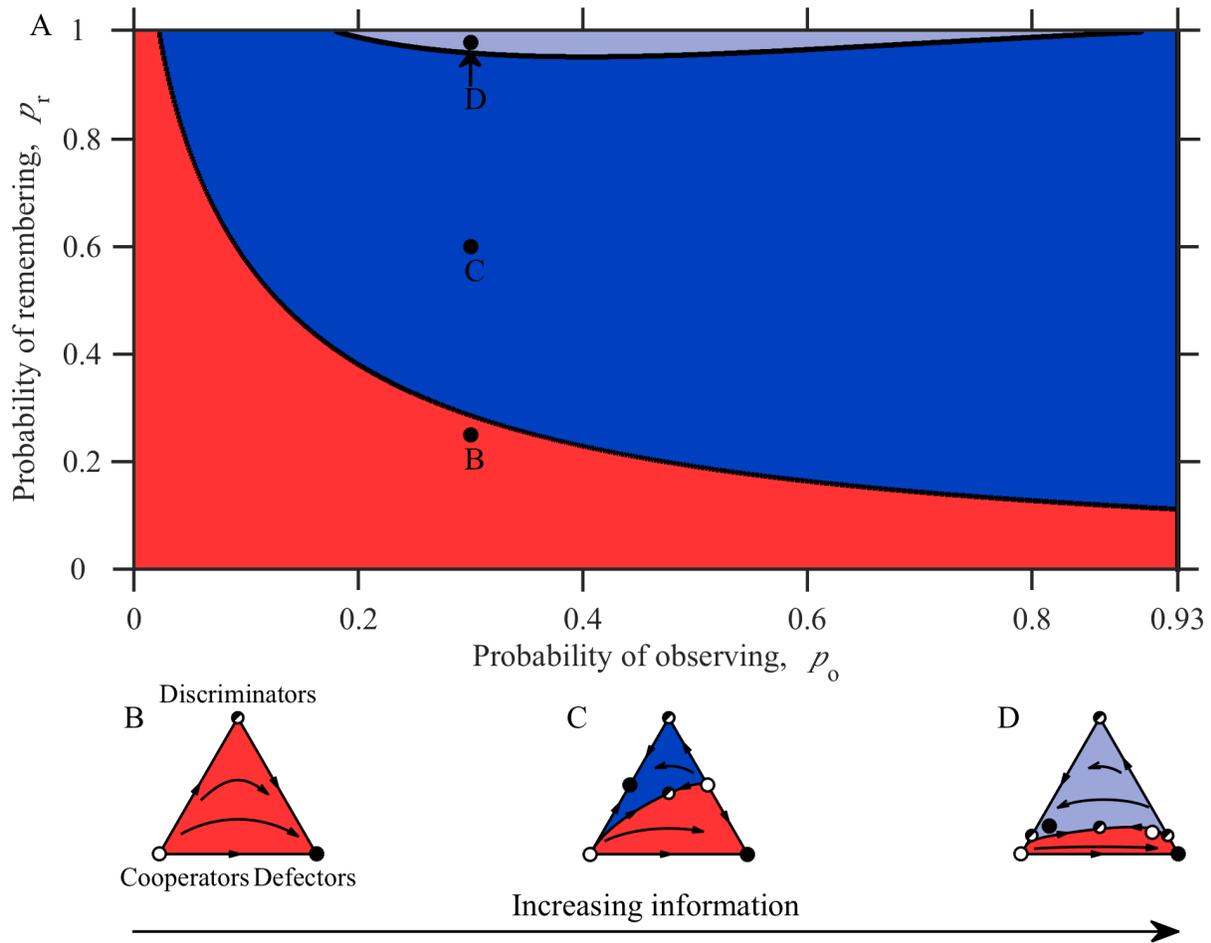


Figure 2: Even limited information can stabilize cooperation. In the upper panel (A), we show how the replicator dynamics depend on the two characteristics of the process of information gathering and storing, given by the probabilities p_o of observing and p_r of remembering. The horizontal axis extends until $p_o = a_{\text{inf}}$, beyond which p_o is not meaningful (see the Supporting Information, Section S1). The parameter space is colored according to the most cooperative outcome of the replicator dynamics that occurs for a given combination of these parameters. A group made up entirely of defectors is always at a stable equilibrium. In the red region, it is the only stable equilibrium. In the dark-blue region, there is a stable cooperator-discriminator equilibrium. In the light-blue region, there is a stable equilibrium at which with all three types are present. Caption continued below.

Figure 2: In the phase portraits (B)-(D), trajectories show how the frequencies of cooperators, defectors, and discriminators change over time. The lower left corner of the simplex represents a group made up entirely of cooperators, the lower right corner a group made up entirely of defectors, the upper corner a group made up entirely of discriminators. The colors in the simplices indicate the basins of attraction of the stable equilibria. Unstable equilibria are indicated with white circles, stable equilibria with black circles, and saddles with half white and half black circles. Parameters: in B, $p_r = 0.25$, $p_o = 0.3$; in C, $p_r = 0.6$, $p_o = 0.3$; in D, $p_r = 1$, $p_o = 0.3$; in all panels, $a_{\text{int}} = a_{\text{inf}} = 0.93$, $R = 10$, $b = 10$, $c = 1$, $p_c = 0.5$, and $s = 0$.

343 (Supporting Information, Figure S3).

344 **Increasing the probabilities of observing or remembering can help de-** 345 **fectors invade**

346 Surprisingly, if the probabilities p_o of observing and p_r of remembering are low but
347 sufficient to stabilize the cooperator-discriminator equilibrium, increasing them further
348 can allow defectors to invade and coexist with cooperators and discriminators at a stable
349 interior equilibrium (as seen in the transition from Figure 2C to Figure 2D and in Figure
350 3A and C). From there, a stable cooperator-discriminator equilibrium can be recovered
351 by increasing p_o further until the stable interior equilibrium disappears, as seen in Figure
352 2A and Figure 3A. As the interior equilibrium appears, the probability of any type of
353 agent receiving a donation decreases because of the presence of defectors (Figure 3B and
354 D). In other words, making more observations can sometimes undermine cooperation.
355 At first sight unexpected, we can explain this finding as follows.

356 Whether defectors can invade the cooperator-discriminator equilibrium is affected by

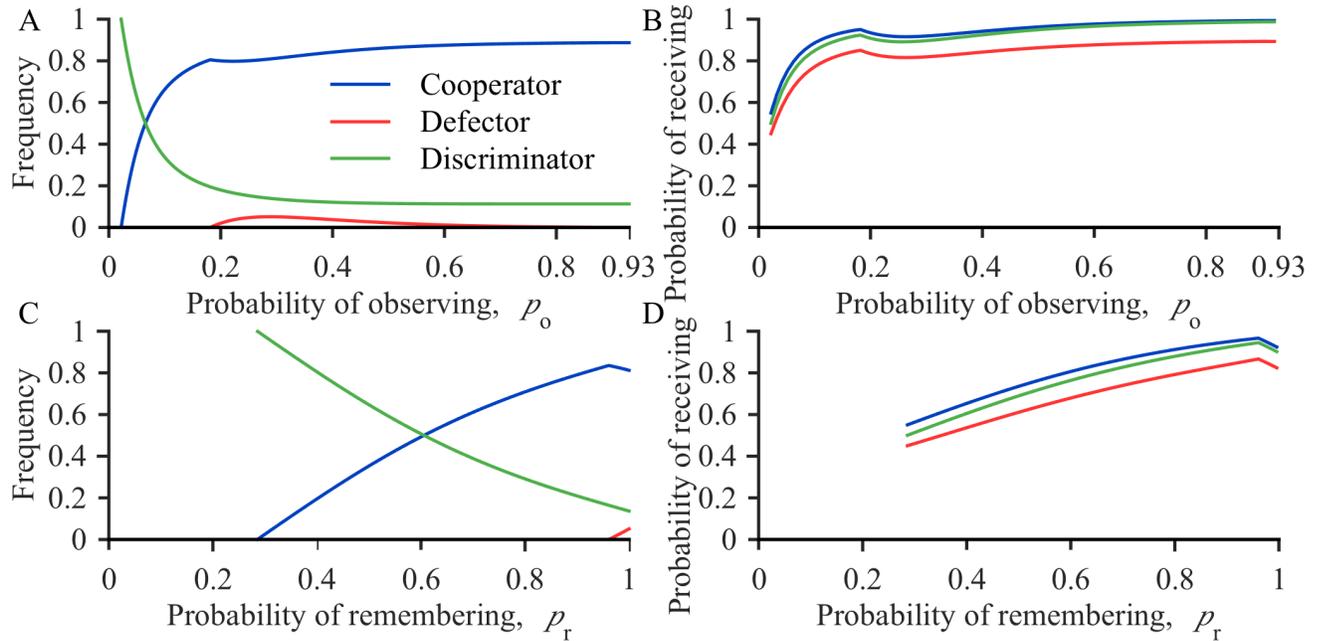


Figure 3: Increasing the probabilities p_o of observing or p_r of remembering can allow defectors to invade and decrease the probability of cooperation. In (A) and (C), we show the frequencies of all three types of agents, first at the stable cooperator-discriminator equilibrium and then at the stable interior equilibrium that the former turns into, as functions of the probabilities p_o and p_r , respectively. This is equivalent to taking a horizontal and a vertical path, respectively, through Figure 2A. In (B) and (D), we show the probability of each type of agent receiving a donation across games played with random partners, first at the stable cooperator-discriminator equilibrium and then at the stable interior equilibrium that the former turns into, as functions of the probabilities p_o and p_r , respectively. In each panel, the blue curve refers to cooperators, the red curve to defectors, and the green curve to discriminators. If no lines are shown for a particular value of p_o or p_r , no stable cooperative equilibrium exists for that value. Parameters: $p_r = 1$ (unless varied), $p_o = 0.3$ (unless varied), $a_{\text{int}} = a_{\text{inf}} = 0.93$, $R = 10$, $b = 10$, $c = 1$, $p_c = 0.5$, and $s = 0$.

357 the balance between the advantage to cooperators from being known by discriminators
358 and the advantage to defectors from a high frequency of cooperators. As either p_o or
359 p_r increase, more cooperators can invade a group starting from the pure discriminator
360 equilibrium, since they benefit from being known to discriminators and since they re-
361 ceive higher payoffs than discriminators, who sometimes defect (Figure 3A and C). **Once**
362 **the fraction of discriminators at the cooperator-discriminator equilibrium is low enough,**
363 **defectors can invade and exploit the cooperators (Figure 3A and C). As the probabilit-**
364 **ity of observing is increased further, the information acquired by discriminators allows**
365 **them to cooperate selectively with cooperators while defecting against defectors. The**
366 **frequency of defectors then decreases until they are eliminated altogether, resulting in a**
367 **stable mixture of cooperators and discriminators (Figure 3A).**

368 These considerations also explain why cooperation can be stabilized by information
369 assortment (Figure 1A). Increasing information assortment decreases the information
370 discriminators have about the other types. Again, this reduces the frequency of coopera-
371 tors, which are readily exploited by defectors, and thus ultimately reduces the frequency
372 of defectors. **The robustness of these results to changing the values of the probability p_c**
373 **of cooperating and to the benefit b of receiving a donation are discussed below, in the**
374 **section entitled Robustness.**

375 **Costly information can jeopardize cooperation**

376 Without a cost for information gathering or storage (cost of information, for short), suffi-
377 cient assortment and sufficient observation can stabilize the cooperator-discriminator
378 equilibrium. Making information costly can destabilize this equilibrium (Figure 4),
379 which can be understood as follows.

380 When the cost of information is increased, there are more cooperators at the cooperator-

381 discriminator equilibrium, because the discriminators are disadvantaged by paying a
382 higher cost of information. This allows defectors to invade and coexist with cooperators
383 and discriminators at a stable interior equilibrium (as seen in the transition from Figure
384 4B to Figure 4C). As the cost of information is increased further, the discriminators even-
385 tually do so poorly as to be unable to prevent defectors from dominating the group (as
386 seen in the transition from Figure 4C to Figures 4D).

387 As we have seen above, in the absence of costs, increasing the probabilities p_o of
388 observing or p_r of remembering can make it easier for defectors to invade. This shifts
389 the group composition from a stable equilibrium with only cooperators and discrim-
390 inators to a stable interior equilibrium at which defectors are also present. A stable
391 cooperator-discriminator equilibrium can then be recovered by increasing p_o further.
392 When information is sufficiently costly, increasing the probability of observing can no
393 longer stabilize the cooperator-discriminator equilibrium and only serves to destabilize
394 the stable interior equilibrium, causing defectors to dominate the group (as seen in the
395 transition from Figure 4C to Figure 4D). Details about these bifurcations are provided in
396 the Supporting Information, Section S5.

397 **Robustness**

398 For the analyses above, the probability p_c that a discriminator donates to an unknown
399 agent is set to 0.5. Our results are robust to changing this value. To see this, we recall
400 that there are three types of stable equilibria at which cooperators are present: a sta-
401 ble cooperator-defector equilibrium, a stable cooperator-discriminator equilibrium, and
402 a stable interior equilibrium. Since discriminators are not present at a stable cooperator-
403 defector equilibrium and p_c only affects how discriminators behave toward unknown
404 agents, p_c does not affect the existence or stability of such an equilibrium (Support-

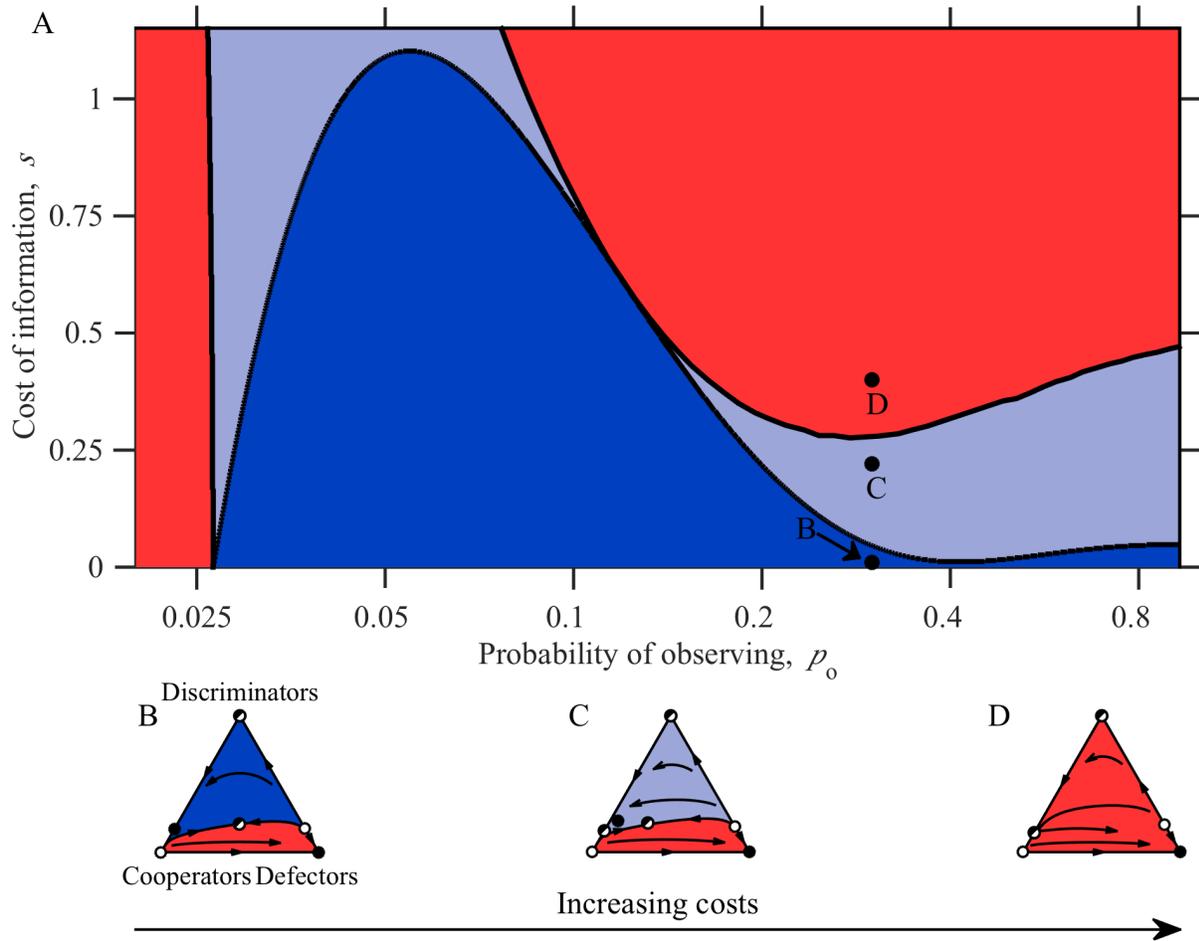


Figure 4: Costly information can destabilize cooperation. Moreover, when information is costly, increasing the probability of observing can also destabilize otherwise stable cooperation. In the upper panel (A), we show how the replicator dynamics depend on the probability p_o of observation and the cost s of information. The horizontal axis is scaled logarithmically and extends until $p_o = a_{\text{inf}}$, beyond which p_o is not meaningful (see Supporting Information, Section S1). The parameter space is colored according to the most cooperative outcome of the replicator dynamics that occurs for a given combination of these parameters. A group made up entirely of defectors is always at a stable equilibrium. In the red region, it is the only stable equilibrium. In the dark-blue region, there is a stable cooperator-discriminator equilibrium. Caption continued below.

Figure 4: In the light-blue region, there is a stable equilibrium at which all three types are present. In the phase portraits (B)-(D), trajectories show how the frequencies of cooperators, defectors, and discriminators change over time. The lower left corner of the simplex represents a group made up entirely of cooperators, the lower right corner a group made up entirely of defectors, and the upper corner a group made up entirely of discriminators. The colors in the simplices indicate the basins of attraction of the stable equilibria. Unstable equilibria are indicated with white circles, stable equilibria with black circles, and saddles with half white and half black circles. Parameters: in B, $s = 0.005$; in C, $s = 0.035$; in D, $s = 0.065$; in all panels, $p_o = 0.8$, $p_r = 0.9$, $a_{\text{int}} = a_{\text{inf}} = 1.01$, $R = 10$, $b = 10$, $c = 1$, and $p_c = 0.5$.

405 ing Information, Figures S4-S7). If a stable cooperator-discriminator equilibrium exists
406 when $p_c = 0.5$, it will exist also for all values $p_c < 1$, assuming that $s = 0$ (as seen in the
407 Supporting Information, Section S4 and Figures S4-7). In other words, parameter combi-
408 nations a_{int} , a_{inf} , p_o , and p_r that give rise to a stable cooperator-discriminator for $p_c = 0.5$
409 do the same for all values of $p_c < 1$, so the boundaries of the dark-blue regions in Fig-
410 ures 1 and 2 do not change as p_c is varied. If a stable interior equilibrium exists when
411 $p_c = 0.5$, it will exist also for all values $0.5 < p_c < 1$ (as seen in the Supporting Informa-
412 tion, Figures S4 and S6), as well as for values of p_c as low as 0.1, depending on the other
413 parameters (as seen in the Supporting Information, Figures S5 and S7). In other words,
414 parameter combinations a_{int} , a_{inf} , p_o , and p_r that give rise to a stable interior equilibrium
415 for $p_c = 0.5$ do the same for a wide range of values of p_c . For $p_c = 1$, the edge of the
416 simplex containing mixtures of cooperators and discriminators becomes a line of equi-
417 libria that are neutral along that line. If there is either a stable cooperator-discriminator
418 equilibrium or a stable interior equilibrium for p_c just less than 1, any trajectory that

419 starts with sufficiently many discriminators will move toward this edge (as seen in the
420 Supporting Information, Figures S4 and S6), so it can still be said that discriminators
421 can keep defectors at bay (more details are provided in the Supplementary Information,
422 Section S4). If a neutral interior equilibrium exists for $p_c = 0.5$, changing p_c can either
423 stabilize or destabilize this equilibrium, depending on whether p_c increases or decreases
424 and on whether a_{int} is greater than or less than 1 (as seen in the Supporting Information,
425 Section S4 and Figures S4 and S5).

426 For the analyses above, the benefit b from receiving a donation is set to 10. We show in
427 the Supporting Information, Figure S8, that our findings about the effects of both interac-
428 tion assortment and information assortment remain qualitatively unchanged at smaller
429 values of b . We also show in the Supporting Information, Figure S8, that our findings
430 that only moderate amounts of information are required to stabilize cooperation and
431 that increasing information too much can jeopardize cooperation remain qualitatively
432 unchanged at smaller values of b . One change brought about by reducing b is that too
433 much information can be even more disastrous for cooperation: now increasing either
434 p_r or p_o can turn a stable interior equilibrium into a neutral center. This is indicated by
435 the white regions in the Supporting Information, Figure S8B,D.

436 Discussion

437 We set out to answer the question of whether discriminators with limited information
438 can promote and maintain cooperation and, if so, under what conditions. These ques-
439 tions have previously been addressed, but earlier models often made unrealistic as-
440 sumptions about the discriminators' abilities and behaviors. Here we have introduced
441 and analyzed a model that is more realistic in that there is assortment in the group's

442 interactions, there is assortment in how discriminators observe the rest of the group,
443 discriminators have limited amounts of information, and discriminators must pay costs
444 for gathering or storing information. On this basis, we find that when interactions are
445 negatively assorted or observations are positively assorted, discriminators can eliminate
446 defectors from the group. We also find that even with limited information discrimina-
447 tors can prevent the invasion of defectors and that increasing the information they have
448 about their peers can impede their ability to do so. Finally, we find that when informa-
449 tion gathering or storing is costlier, discriminators are less able to stabilize cooperation.

450 If only cooperators and defectors are present, sufficient positive interaction assort-
451 ment can allow a group to reach a stable mix of both types. This finding is in agreement
452 with previous work showing that interaction assortment can stabilize cooperation when
453 cooperators are more likely to interact with other cooperators than with defectors (Ax-
454 elrod & Hamilton, 1981; Pepper & Smuts, 2002; Panchanathan & Boyd, 2004; Doebeli &
455 Hauert, 2005; Fletcher & Doebeli, 2006; Nowak, 2006; Ackermann et al., 2008; Rankin
456 & Taborsky, 2009; Ghang & Nowak, 2015; Roberts, 2015). Through the presence of dis-
457 criminators, who use indirect reciprocity to decide how to behave, a group can reach
458 an equilibrium at which both cooperators and discriminators, and sometimes only co-
459 operators and discriminators, are present. This finding agrees with previous models in
460 which the presence of discriminators using indirect reciprocity to decide when to coop-
461 erate helped support cooperation (Nowak & Sigmund, 1998a,b; Panchanathan & Boyd,
462 2004; Brandt & Sigmund, 2006; Ohtsuki & Iwasa, 2006; Uchida & Sigmund, 2010; Naka-
463 mura & Masuda, 2011). In particular, our model reverts to that of Nowak & Sigmund
464 (1998b) and recovers their results when we consider discriminators with no assortment,
465 full information about their peers, and cost-free gathering and storing of information.

466 When all three types of agents are present, negative interaction assortment allows a

467 mix of cooperators and discriminators to become stable against invasion by defectors.
468 This is in stark contrast to most previous studies of negative interaction assortment. For
469 example, negative assortment has been found to impede the evolution of cooperation
470 (Fletcher & Doebeli, 2006) and to support the evolution of spite, an action that hurts
471 both the actor and the recipient (West & Gardner, 2010; Smead & Forber, 2013; Forber
472 & Smead, 2014). Negative assortment can also lead to a higher rate of conflict (Choi &
473 Bowles, 2007). These undesirable consequences of negative interaction assortment occur
474 in groups that consist only of a cooperating type and a defecting type. In that case, under
475 negative interaction assortment, an agent of the defecting type receives a higher payoff
476 from more frequently interacting with cooperators, raising the rate at which defection
477 increases in frequency. In contrast, when discriminators are also present and all three
478 types interact with negative assortment, discriminators benefit from interacting more
479 frequently with cooperators and can thus increase in frequency to such an extent that
480 they are able to deny benefits to defectors. Our finding therefore broadens the set of cir-
481 cumstances that promote cooperation to include negative as well as positive interaction
482 assortment.

483 Information assortment is a fundamentally new form of assortment, which we find
484 to be beneficial for cooperation. Despite the large literature on the effects of interaction
485 assortment on the evolution of cooperation, no other studies, to our knowledge, have
486 considered the effects of information assortment. By examining how assortment might
487 affect observations as well as interactions, we find a new way in which group structure
488 can promote cooperation.

489 Assortment can arise through several mechanisms. If agents can recognize others of
490 the same type, they could preferentially interact with or cooperate with them. This so-
491 called “green-beard” mechanism is known to give rise to positive assortment (Gardner

492 & West, 2010; Nonacs, 2011) and to support cooperation (Nowak, 2006; Sinervo et al.,
493 2006; Smukalla et al., 2008; Rankin & Taborsky, 2009; Gardner & West, 2010). If agents
494 recognize others of the same type and decide to avoid them, this will give rise to nega-
495 tive assortment. However, such a cognitive mechanism is not required for assortment to
496 occur. If cooperative behavior has a genetic component and agents often interact with
497 kin, a group will be positively assorted (Panchanathan & Boyd, 2004; Fletcher & Doebeli,
498 2006; Nowak, 2006). If, instead, offspring disperse away from their parents, a group
499 may become negatively assorted. In models with only cooperators and defectors, both
500 positive and negative assortment resulted when agents moved away from parts of the
501 environment where defectors had depleted resources (Pepper & Smuts, 2002). Extrap-
502 olating these findings, we could expect to find both positive and negative assortment
503 among all three types under similar circumstances. Finally, when animals inherit the
504 social connections of their parents, the resulting social network is positively assorted,
505 such that animals are more likely to be connected to others with traits similar to their
506 own (Ilany & Akcay, 2016). Conversely, if they set out on their own to forge different
507 relationships from their parents', we would expect the resulting social network to be
508 negatively assorted.

509 In previous models, assortment only affected the rates at which different types of
510 agents interact. In our model, it also affects the rates at which different types of agents
511 are observed. It is likely that the two levels of assortment are equal in many situations.
512 However, disentangling the two types of assortment allows us to study their respective
513 effects. Additionally, if the two behaviors, interacting and observing, occur on different
514 spatial and temporal scales, we expect the resulting assortments to be different. For
515 instance, if agents can observe interactions occurring far away but only interact with
516 others that are close to them, interaction assortment will exceed information assortment.

517 Conversely, if cooperation can occur through acoustic or other long-range mechanisms
518 and agents are in an environment where it is hard to see very far (e.g., birds in a dense
519 forest or bats in a dark cave), information assortment will exceed interaction assortment.
520 Even if we assume that the two assortment factors are equal (as we do in Figures 2-4),
521 we still find that varying assortment can result in the full range of possibilities from no
522 stable cooperation, to a stable interior equilibrium, to a stable cooperative equilibrium
523 (moving along the diagonal in Figure 1).

524 In many realistic settings, there will be a complex interplay between density depen-
525 dence, interaction assortment, and information assortment. For example, positive assort-
526 ment among discriminators might mean that they are more densely packed and hence
527 experience density-dependent birth and death rates differing from the other types of
528 agents. We make the simplifying assumption that density dependence affects all agents
529 equally. If assortment were to give rise to differential density dependence, we would
530 expect that this would favor cooperators over defectors, assuming that cooperators im-
531 prove the suitability of their environments while defectors deplete their surroundings.
532 Thus, incorporating these effects into our model would tend to expand parameter com-
533 binations for which we find stable cooperation.

534 While limited information could be an obstacle to the emergence and maintenance
535 of cooperation, we encouragingly find that, to promote cooperation, discriminators do
536 not need to know about every agent in a group. In fact, even when the probabilities
537 of observing other agents and of remembering those observations are low, a group can
538 equilibrate with cooperators present. This result is encouraging for the stabilization
539 of cooperation, since discriminators with more moderate information requirements pay
540 less for their information gathering and storage and therefore are more likely to evolve.
541 Cooperative groups less burdened by the costs of information can become more pros-

542 perous. Our results reinforce previous studies that find that discriminators with limited
543 information can support cooperation (Nowak & Sigmund, 1998a,b; Brandt & Sigmund,
544 2006; Nakamura & Masuda, 2011). In particular, Nowak & Sigmund (1998b) analyzed
545 limited information by assuming that, for any given discriminator, there is a fixed prob-
546 ability that he will know the reputation of any other agent. They further assumed that
547 discriminators always donate to agents whose reputations they do not know (equivalent
548 to setting our parameter $p_c = 1$) and found that discriminators can stabilize cooperation
549 if the probability of knowing about other agents exceeds a threshold. This is analogous
550 to our finding that the probabilities of observing and remembering have to be sufficiently
551 high for cooperation to be stabilized. In psychology and economics, it is increasingly rec-
552 ognized that humans have cognitive limitations that affect the level of optimality with
553 which we can make decisions, as described by the theory of bounded rationality (Con-
554 lisk, 1996; Gigerenzer & Goldstein, 1996; Kahneman, 2003). Similarly, humans often
555 choose to ignore some of the information available to them, a phenomenon known as
556 rational inattention, which can affect, e.g., how consumers make decisions in economic
557 models (Sims, 2003, 2006; Matejka & Sims, 2011; Caplin & Dean, 2015). It is therefore
558 natural to consider agents with limited information and it is important to understand
559 how this affects their behavior.

560 Surprisingly, increasing the ability of discriminators to observe their peers can help
561 defectors, rather than cooperators. If discriminators do not yet observe other agents very
562 frequently and start to increase their probability of making an observation, it becomes
563 easier for defectors to invade the cooperative equilibrium. Increasing information only
564 helps defectors invade when discriminators do not necessarily cooperate with strangers,
565 as we show in the Supporting Information, Figure S6. This explains why previous stud-
566 ies of the effect of limited information on indirect reciprocity, such as Nowak & Sigmund

567 (1998b), did not identify any negative effects of increased information. Studying a related
568 model, Uchida (2010) also found that reducing the information players have about each
569 other can make it easier for discriminators (“SCORING” agents in their terminology)
570 to stabilize cooperation. In a similar spirit, Kreps et al. (1982) found that uncertainty
571 about a partner’s rationality can help prevent defection. These effects can only be seen
572 in models, like ours, that account for limited information.

573 Since the frequency of discriminators in the cooperator-discriminator equilibrium in-
574 creases as the discriminators have less information, if the discriminators’ abilities were
575 evolving, either the probability of observing or that of remembering might decrease
576 over time until they become too small to protect cooperators. This prediction is contin-
577 gent, however, upon the assumption that discriminators only use a first-order assessment
578 strategy, which does not depend on the reputation of the recipient. More sophisticated
579 assessment rules and selection on the discriminators’ processes of information gathering
580 and storage are left for future work, as discussed below.

581 We have shown that imposing costs on the discriminators for gathering and stor-
582 ing information can jeopardize their limited ability to protect cooperation, which agrees
583 with previous findings that information costs make it harder for indirect reciprocity to
584 stabilize cooperation (Suzuki & Kimura, 2013). In our model, making information more
585 costly can destabilize otherwise stable cooperative equilibria. There is also a counter-
586 intuitive interaction between costs and the probability of observing: when information
587 is more costly, increasing the probability of observing can destabilize cooperation and
588 enable defectors to dominate a group. It indeed seems likely that spending time and
589 energy observing other agents and remembering those observations imposes some costs
590 on discriminators (Nelson, 1970; Waddington, 1985; Laughlin et al., 1998; Laughlin, 2001;
591 MacIver et al., 2010; Caplin & Dean, 2015), adding saliency to our corresponding find-

592 ings.

593 In our model, discriminators use simple methods for assigning reputations to their
594 peers. In particular, their opinions depend only on the last observation they can remem-
595 ber; they can categorize other agents only coarsely; and the way a donor's reputation
596 is updated does not depend on either his or the recipient's reputations. As avenues for
597 future research, it would be interesting to relax each of these three assumptions. In par-
598 ticular, other ways of assessing an agent's reputation can incorporate information about
599 the reputations of both the focal agent and his interaction partner. For example, there are
600 eight such assessment rules, the "leading eight," such that (1) if discriminators use these
601 rules, a pure discriminator group is at a stable equilibrium, and (2) using these rules
602 results in a high payoff for members of such a group (Ohtsuki & Iwasa, 2004, 2006). The
603 mechanisms we consider here—interaction assortment, information assortment, and in-
604 formation gathering and storing—could be applied to groups with discriminators using
605 these more complicated rules. An agent's payoff in an assorted group using a more
606 complicated assessment rule can no longer be derived analytically and will instead have
607 to be computed numerically. Despite the complication of such a model, it would enable
608 an interesting extension of our analyses. Since interaction assortment has been found to
609 be important in many models, we expect that the benefits of information assortment will
610 also generalize to other types of discriminators.

611 Moreover, the probabilities of observing and remembering, characterizing the dis-
612 criminators' processes of information gathering and storing, are fixed in our model. In
613 future work, it will be interesting to regard these characteristics as evolving traits that
614 can differ among discriminators. The evolution of these traits can then be studied using
615 adaptive-dynamics techniques. Related to this outlook, Kerr & Feldman (2003) analyzed
616 a model in which agents gathered and stored information about their environment: they

617 observed evolutionary branching through which a group could endogenously evolve two
618 coexisting information-gathering strategies. It will be worthwhile exploring whether a
619 similar kind of evolutionary branching can bring about a polymorphism of discrimina-
620 tors, in which, for example, some agents observe a lot, but have poor memory, while
621 others make few observations, but remember those very well.

622 Our current work provides encouraging results about how cooperation can be main-
623 tained on the timescale of frequency changes among fixed types of agents, even by
624 simple discriminators with limited information. The next big challenge is to understand
625 the conditions under which discriminator-facilitated cooperation based on indirect reci-
626 procity can be maintained when the behaviors of discriminators can evolve.

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Supporting information

S1 Attainable probabilities of observing

Here we explain in greater detail why the probability p_o of observing is restricted not to exceed $\min\{a_{\text{inf}}, 1/a_{\text{inf}}\}$.

The intuitive explanation is as follows. If a discriminator focuses his observations on other discriminators (i.e., if there is positive information assortment, $a_{\text{inf}} > 1$), this means that when a group contains only a few discriminators, the discriminator can observe only a limited proportion of such a group. Similarly, if a discriminator focuses his observations on other types of agents (i.e., if there is negative information assortment, $a_{\text{inf}} < 1$), this means that when a group contains only a few cooperators and defectors, the discriminator can observe only a limited proportion of such a group. Only when the discriminators' observations are not assorted ($a_{\text{inf}} = 1$) does it become possible for a discriminator to observe the whole group ($p_o = 1$).

The mathematical explanation is as follows. Achieving the desired information assortment requires choosing a fraction p_o of the group in which the number of cooperators are proportional to x_1 , of defectors to x_2 , and of discriminators to $a_{\text{inf}}x_3$. Writing C for the positive proportionality constant, this is feasible if and only if

$$Cx_1 \leq x_1,$$

$$Cx_2 \leq x_2, \text{ and}$$

$$Ca_{\text{inf}}x_3 \leq x_3.$$

Hence, $C \leq \min\{1, 1/a_{\text{inf}}\}$. Since a discriminator observes a fraction p_o of the group, we

756 must have $p_o = Cx_1 + Cx_2 + Ca_{\text{inf}}x_3$. Thus,

757
$$p_o \leq x_1 + x_2 + a_{\text{inf}}x_3 \text{ and}$$

758
$$p_o \leq x_1/a_{\text{inf}} + x_2/a_{\text{inf}} + x_3.$$

760 These inequalities are fulfilled for all frequencies $0 \leq x_1, x_2, x_3 \leq 1$ if and only if $p_o \leq$
761 $\min\{a_{\text{inf}}, 1/a_{\text{inf}}\}$, as stated in the main text.

762 **S2 How reputation knowledge depends on observing and remember-** 763 **ing**

764 Here we derive expressions for the probabilities that a discriminator has an opinion
765 about another agent and that a discriminator has a good opinion about another dis-
766 criminator. We also prove two relations involving these probabilities that are useful for
767 analyzing the replicator dynamics of our model.

768 We use $k_i(t)$ to denote the probability that a discriminator has an opinion about an
769 agent of type i at time t . The sum of these probabilities over all rounds, $K_i = \sum_{t=1}^R k_i(t)$,
770 depends on the information parameters p_o and p_r , the degree of information assortment
771 a_{inf} , and the number R of rounds. We use $g(t)$ to denote the probability that a discrimi-
772 nator has a good opinion about another discriminator at time t . The sum of these prob-
773 abilities over all rounds, $G = \sum_{t=1}^R g(t)$, depends on the information parameters p_o and
774 p_r , the degree of information assortment a_{inf} , and the number R of rounds, but also on
775 the observed behaviors of the discriminators, and hence on the degree of interaction as-
776 sortment a_{int} and on the frequencies of the three types of agents, x_1 , x_2 , and x_3 . We some-
777 times write $g_{x_1, x_3}(t)$ and G_{x_1, x_3} to emphasize the latter dependence (bearing in mind that
778 $x_2 = 1 - x_1 - x_3$). In the following, we write x_{ij} for the frequency with which an agent
779 of type i interacts with an agent of type j . For example, $x_{33} = a_{\text{int}}x_3/(x_1 + x_2 + a_{\text{int}}x_3)$.

780 We denote by $p_{o,i}$ the probability of a focal agent be observed by a discriminator, given
 781 he is of type i . For example, $p_{o,3} = x_{33}/x_3 = p_o a_{\text{inf}} / (x_1 + x_2 + a_{\text{inf}} x_3)$.

782 A discriminator has an opinion about another agent at time t if he has observed the
 783 other agent at time $t - 1$ and remembers that observation or if he did not observe the
 784 other agent but had an opinion about him at time $t - 1$ and remembers that opinion.
 785 This establishes a recursive equation for how $k_i(t)$ depends on $k_i(t - 1)$,

$$786 \quad k_i(t) = p_r p_{o,i} + k_i(t - 1) p_r (1 - p_{o,i}).$$

787 We can then show inductively that if $k_i(1) = 0$, $k_i(t)$ for $t > 1$ is given by

$$788 \quad k_i(t) = p_r p_{o,i} \frac{1 - p_r^{t-1} (1 - p_{o,i})^{t-1}}{1 - p_r (1 - p_{o,i})},$$

789 which yields

$$790 \quad K_i = \sum_{t=1}^R k_i(t) = \frac{R p_r p_{o,i}}{1 - p_r (1 - p_{o,i})} - \frac{p_r p_{o,i} (1 - p_r^R (1 - p_{o,i})^R)}{(1 - p_r (1 - p_{o,i}))^2}.$$

791 Analogously, a discriminator has a good opinion about another discriminator at time
 792 t if he has observed the discriminator donating at time $t - 1$ and remembers that obser-
 793 vation, or if he did not observe the other discriminator but had a good opinion about
 794 him at time $t - 1$ and remembers that opinion. A discriminator donates to cooperators
 795 of whom he has an opinion, to discriminators of whom he has a good opinion, and with
 796 probability p_c to agents he does not know about. This establishes a recursive equation

797 for how $g(t)$ depends on $k_i(t-1)$ and $g(t-1)$,

$$\begin{aligned}
798 \quad g_{x_1, x_3}(t) &= p_r p_{o,3} \left(k_1(t-1)x_{31} + g_{x_1, x_3}(t-1)x_{33} + p_c \left(1 - \sum_{i=1}^3 x_{3i} k_i(t-1) \right) \right) \\
799 \quad &+ p_r(1 - p_{o,3})g_{x_1, x_3}(t-1) \\
800 \quad &= p_r p_{o,3} p_c + p_r p_{o,3} k_1(t-1)x_{31} - p_r p_{o,3} p_c \sum_{i=1}^3 x_{3i} k_i(t-1) \\
801 \quad &+ p_r(p_{o,3}x_{33} + 1 - p_{o,3})g_{x_1, x_3}(t-1) \\
802 \quad &= p_r p_{o,3} p_c + p_r p_{o,3} k_1(t-1)x_{31} - p_r p_{o,3} p_c ((1 - x_{33})k_1(t-1) + x_{33}k_3(t-1)) \\
803 \quad &+ p_r(p_{o,3}x_{33} + 1 - p_{o,3})g_{x_1, x_3}(t-1) \text{ since } p_{o,1} = p_{o,2} \text{ and therefore } k_1 = k_2. \\
804
\end{aligned}$$

805 Since this recursive equation does not yield a convenient closed-form expression for
806 G_{x_1, x_3} , we determine G_{x_1, x_3} numerically.

807 Our model reverts to that of Nowak & Sigmund (1998b) when there is no assortment
808 and discriminators have perfect information ($a_{\text{inf}} = a_{\text{int}} = p_o = p_r = 1$). (Nowak &
809 Sigmund also considered a case with limited information, but rather than keeping track
810 of observations and memories at each point in time, they assumed that discriminators
811 have a fixed probability of knowing about their peers, so their analysis of a model with
812 limited information is not directly comparable to our model when $p_o, p_r < 1$.) Nowak
813 & Sigmund (1998b) derived equations for their equivalent of G . Here we extend some
814 of their results to allow for assortment and the mechanism for information gathering
815 described in the main text. The lemmas stated below allow us to simplify the payoff
816 functions for the three types of agents, given in Section S3, and recover statements made
817 by Nowak & Sigmund (1998b) for $a_{\text{inf}} = a_{\text{int}} = p_o = p_r = 1$.

818 **Lemma S.1** $G_{0,1} = p_c K_3$.

819 *Proof.* It suffices to show that $g_{0,1}(t) = p_c k_3(t)$ for every t . We prove this by induction

820 on t . First we consider $t = 1, 2$,

$$821 \quad g_{0,1}(1) = 0 = p_c k_3(1) \text{ and}$$

$$822 \quad g_{0,1}(2) = p_r p_o p_c = p_c k_3(2). \\ 823$$

824 Thus, the claim is true for $t = 1, 2$. Now we assume the claim is true up to $t - 1$,

$$\begin{aligned} 825 \quad g_{0,1}(t) &= p_r p_o p_c - p_r p_o p_c k_3(t-1) + p_r(p_o p_c + 1 - p_o p_c)g_{0,1}(t-1) \\ 826 \quad &= p_r p_o p_c - p_r p_o p_c k_3(t-1) + p_r p_c k_3(t-1) \text{ by the inductive hypothesis} \\ 827 \quad &= p_c(p_r p_o p_c + p_r(1 - p_o p_c)k_3(t-1)) \\ 828 \quad &= p_c k_3(t). \\ 829 \end{aligned}$$

830 Thus, the claim is proved.

Lemma S.2

$$G_{x_1, x_3} - G_{0, x_3} = \frac{x_{31}}{p_c(1 - x_{33})}(p_c K_3 - G_{0, x_3}).$$

831 *Proof.* It suffices to show that $g_{x_1, x_3}(t) - g_{0, x_3}(t) = \frac{x_{31}}{p_c(1 - x_{33})}(p_c k_3(t) - g_{0, x_3}(t))$ for every
832 t . We prove this by induction on t . First we consider $t = 1, 2$,

$$833 \quad g_{x_1, x_3}(1) = g_{0, x_3}(1) = k_3(1) = 0$$

$$834 \quad \Rightarrow g_{x_1, x_3}(1) - g_{0, x_3}(1) = 0 = \frac{x_{31}}{p_c(1 - x_{33})}(p_c k_3(1) - g_{0, x_3}(1)),$$

$$835 \quad \text{and } g_{x_1, x_3}(2) = g_{0, x_3}(2) = p_r p_o p_c, \quad k_3(2) = p_r p_o p_c,$$

$$836 \quad \Rightarrow g_{x_1, x_3}(2) - g_{0, x_3}(2) = 0 = \frac{x_{31}}{p_c(1 - x_{33})}(p_c k_3(2) - g_{0, x_3}(2)). \\ 837$$

838 Thus, the claim is true for $t = 1, 2$. Now we assume the claim is true up to $t - 1$,

$$\begin{aligned}
839 \quad g_{x_1, x_3}(t) &= p_r p_{o,3} p_c + p_r p_{o,3} k_1(t-1) x_{31} - p_r p_{o,3} p_c ((1-x_{33})k_1(t-1) + x_{33}k_3(t-1)) \\
840 \quad &+ p_r (p_{o,3} x_{33} + 1 - p_{o,3}) g_{x_1, x_3}(t-1) \\
841 \quad &= p_r p_{o,3} p_c + p_r p_{o,3} k_1(t-1) x_{31} - p_r p_{o,3} p_c ((1-x_{33})k_1(t-1) + x_{33}k_3(t-1)) \\
842 \quad &+ p_r (p_{o,3} x_{33} + 1 - p_{o,3}) \left(g_{0, x_3}(t-1) + \frac{x_{31}}{p_c(1-x_{33})} (p_c k_3(t-1) - g_{0, x_3}(t-1)) \right)
\end{aligned}$$

843 by the inductive hypothesis

$$\begin{aligned}
844 \quad &= p_r p_{o,3} p_c - p_r p_{o,3} p_c ((1-x_{33})k_1(t-1) + x_{33}k_3(t-1)) + p_r (p_{o,3} x_{33} + 1 - p_{o,3}) g_{0, x_3}(t-1) \\
845 \quad &+ \frac{x_{31}}{p_c(1-x_{33})} (p_r p_{o,3} p_c (1-x_{33})k_1(t-1) + p_r (p_{o,3} x_{33} + 1 - p_{o,3}) p_c k_3(t-1) \\
846 \quad &- p_r (p_{o,3} x_{33} + 1 - p_{o,3}) g_{0, x_3}(t-1)) \\
847 \quad &= g_{0, x_3}(t) + \frac{x_{31}}{p_c(1-x_{33})} (p_c p_r p_{o,3} + p_c p_r (1 - p_{o,3}) k_3(t-1) + \\
848 \quad &- p_c p_r p_{o,3} + p_r p_{o,3} p_c ((1-x_{33})k_1(t-1) + x_{33}k_3(t-1)) \\
849 \quad &- p_r (p_{o,3} x_{33} + 1 - p_{o,3}) g_{0, x_3}(t-1)) \\
850 \quad &= g_{0, x_3}(t) + \frac{x_{31}}{p_c(1-x_{33})} (p_c k_3(t) - g_{0, x_3}(t)).
\end{aligned}$$

852 Thus, the claim is proved.

853 S3 Derivation of payoffs

854 Here we derive expressions for the expected payoffs \hat{P}_i of agents of type i , as well as a
855 condition that must be satisfied at equilibrium.

856 For each of the three types, an agent's expected payoff depends on his own behavior,
857 the behaviors of the other types, and the frequencies of all three types. The payoffs also
858 depend on how assorted the discriminators are in their interactions. In the following, we
859 write x_{ij} for the frequency with which an agent of type i interacts with an agent of type

860 *j*. For example, $x_{33} = a_{\text{int}}x_3/(x_1 + x_2 + a_{\text{int}}x_3)$. As explained in Section S2, K_i describes
 861 how likely a discriminator is to know about an agent of type i and G describes how
 862 likely a discriminator is to consider another discriminator as good.

863 For cooperators,

$$864 \quad \hat{P}_1 = bRx_{11} + bp_c(R - K_1)x_{13} + bK_1x_{13} - cR,$$

865 since a cooperator receives a donation from any other cooperator, with probability p_c
 866 from any discriminator who does not have an opinion about him, and from any dis-
 867 criminator who has an opinion about him, and since a cooperator always donates. For
 868 defectors,

$$869 \quad \hat{P}_2 = bRx_{21} + bp_c(R - K_2)x_{23},$$

870 since a defector receives a donation from any cooperator and with probability p_c from
 871 any discriminator who does not have an opinion about him, and since a defector never
 872 donates. For discriminators,

$$873 \quad \hat{P}_3 = bRx_{31} + bp_c(R - K_3)x_{33} + bGx_{33} - c \left(R - \sum_{i=1}^3 x_{3i}K_i \right) p_c - cK_1x_{31} - cGx_{33} - s,$$

874 since a discriminator receives a donation from any cooperator, with probability p_c from
 875 any discriminator who does not have an opinion about him, and from any discriminator
 876 who has a good opinion about him, since a discriminator donates with probability p_c to
 877 any unknown agent, to any cooperator he has an opinion about, and to any discriminator
 878 he has a good opinion about, and since discriminators pay a cost for their information
 879 gathering and storage. We can subtract the same quantity from all payoff functions
 880 without affecting the resulting replicator dynamics (Nowak & Sigmund, 1998b), so for

881 simplicity we subtract \hat{P}_2 from each expected payoff, giving

$$882 \quad P_1 = \hat{P}_1 - \hat{P}_2,$$

$$883 \quad P_2 = 0,$$

$$884 \quad P_3 = \hat{P}_3 - \hat{P}_2.$$

886 According to the replicator dynamics, a group reaches an equilibrium when either
 887 $x_i = 0$ or $P_i = \bar{P}$ for each i . Here we derive expressions for P_1 and P_3 when $a_{\text{int}} = 1$. It is
 888 always the case that $K_1 = K_2$. When $a_{\text{int}} = 1$, $x_{1i} = x_{2i} = x_{3i} = x_i$ for $i = 1, 2, 3$. In this
 889 case,

$$890 \quad P_1 = bK_1x_3 - cR,$$

$$891 \quad P_2 = 0,$$

$$892 \quad P_3 = bp_c x_3(K_1 - K_3) + (b - c)G_{x_1, x_3} x_3 - c(R - (1 - x_3)K_1 - x_3K_3)p_c - cK_1x_1 - s$$

$$893 \quad = (b - c)G_{x_1, x_3} x_3 - c(R - K_1)p_c - cx_3(K_1 - K_3)p_c - cK_1x_1 - s.$$

895 In Section S2, we proved (Lemma S.2) that

$$896 \quad G_{x_1, x_3} - G_{0, x_3} = \frac{x_1}{p_c(1 - x_3)}(p_cK - G_{0, x_3}).$$

897 If $a_{\text{int}} = 1$, we can use this to rewrite $P_3 - \bar{P}$,

$$\begin{aligned}
898 \quad P_3 - \bar{P} &= (1 - x_3)P_3 - x_1P_1 \\
899 \quad &= (1 - x_3)bp_c x_3(K_1 - K_3) + (1 - x_3)x_3(b - c)G_{x_1, x_3} - (1 - x_3)c(R - K_1)p_c \\
900 \quad &\quad - (1 - x_3)x_3c(K_1 - K_3)p_c - x_1(1 - x_3)cK_1 - s(1 - x_3) - x_1x_3bK_1 + x_1cR \\
901 \quad &= (1 - x_3)bp_c x_3(K_1 - K_3) + (1 - x_3)x_3(b - c) \left(G_{0, x_3} + \frac{x_1}{p_c(1 - x_3)}(p_c K_3 - G_{0, x_3}) \right) \\
902 \quad &\quad - p_c(1 - x_3)c(R - K_1) + x_1c(R - K_1) - x_1x_3(b - c)K_1 - p_c(1 - x_3)x_3c(K_1 - K_3) - s(1 - x_3) \\
903 \quad &= x_3(b - c) \frac{p_c(1 - x_3) - x_1}{p_c} G_{0, x_3} + x_1x_3(b - c)K_3 - p_c(1 - x_3)c(R - K_1) + x_1c(R - K_1) \\
904 \quad &\quad - x_1x_3(b - c)K_1 + p_c(1 - x_3)x_3(b - c)(K_1 - K_3) - s(1 - x_3) \\
905 \quad &= \frac{p_c(1 - x_3) - x_1}{p_c} \left(x_3(b - c)x_3G_{0, x_3} + x_3(b - c)p_c(K_1 - K_3) - cp_c(R - K_1) \right) - s(1 - x_3) \\
906 \quad &= \frac{p_c(1 - x_3) - x_1}{p_c} \left((b - c)x_3(G_{0, x_3} + p_c(K_1 - K_3)) - cp_c(R - K_1) \right) - s(1 - x_3).
\end{aligned}$$

908 If $s = 0$, any equilibrium with discriminators at non-zero frequency must satisfy either

$$909 \quad p_c(1 - x_3) - x_1 = 0 \text{ or}$$

$$910 \quad (b - c)x_3(G_{0, x_3} + p_c(K_1 - K_3)) - cp_c(R - K_1) = 0.$$

911 If $s > 0$, any equilibrium with discriminators at non-zero frequency must satisfy

$$912 \quad (b - c)x_3(G_{0, x_3} + p_c(K_1 - K_3)) = c(R - K_1)p_c + \frac{sp_c(1 - x_3)}{p_c(1 - x_3) - x_1}.$$

913 These conditions describe lines and curves in the simplex whose intersections with the
914 simplex borders or with a line on which $P_1 = P_2$ determine the locations of the replicator
915 dynamics' equilibria.

916 **S4 Changing the probability of donating to an unknown agent**

917 For most of our analyses in the main text, the probability p_c that a discriminator donates
918 to an unknown agent is set to 0.5. Here we investigate the robustness of our results to

919 other choices of p_c .

920 Our main results are that, when discriminators have sufficient information about
921 their peers and when interactions are negatively assorted or observations are positively
922 assorted, a stable cooperator-discriminator equilibrium can be reached. Additionally,
923 increasing the amount of information available to discriminators can allow defectors to
924 invade such a stable cooperator-discriminator equilibrium. Assuming $s = 0$, if the in-
925 teraction assortment a_{int} , information assortment a_{inf} , probability p_o of observing, and
926 probability p_r of remembering allow for a stable mixture of cooperators and discrimina-
927 tors for $p_c = 0.5$, this equilibrium will exist and will be stable for all values of $p_c < 1$.
928 This means that the boundaries of the dark blue regions in Figures 1 and 2 are the same
929 for any value of $p_c < 1$. This can be seen in Figures S4-S7. Similarly, if a stable interior
930 equilibrium exists for $p_c = 0.5$, it will exist for all values of $0.5 < p_c < 1$ (Figures S4 and
931 S6) and for values of p_c that can be as low as 0.1 (Figures S5 and S7).

932 The extreme case when $p_c = 1$ does change the dynamics slightly. For $p_c = 1$,
933 discriminators always donate to unknown agents. In the absence of defectors, a dis-
934 criminator will always cooperate, so the edge of the simplex between discriminators
935 and cooperators becomes neutral. In other words, every point on the edge becomes an
936 equilibrium (as can be seen by the line of points along the left edge of the simplexes
937 in the right-most columns of Figures S4 and S6). However, the directions of trajecto-
938 ries to or from the interior of the simplex are unchanged. If there was either a stable
939 cooperator-discriminator equilibrium or a stable interior equilibrium for p_c just below
940 1, for $p_c = 1$, trajectories that start at the top of the simplex will move toward the
941 cooperator-discriminator edge, while trajectories that start at the bottom of the simplex
942 will move toward the pure defector equilibrium (Figures S4 and S6). While there is no
943 longer a *unique* stable cooperative equilibrium, it can still be said that discriminators

944 can keep defectors at bay. Similarly, in the extreme case when $p_c = 0$, the edge of the
 945 simplex between discriminators and defectors becomes neutral. Again, the directions of
 946 trajectories to or from this edge remain unchanged.

947 The replicator dynamics can be changed by varying p_c . If there is a stable interior
 948 equilibrium when $p_c = 0.5$, this can be destabilized when p_c is low enough (Figures S5
 949 and S7). In this case, discriminators cooperate so rarely with strangers that their help
 950 is no longer sufficient to maintain cooperators in the group. This means that parts of
 951 the light-blue regions in Figures 1 and 2 can turn red when p_c increases. Additionally,
 952 the neutral centers indicated by the white regions in Figures 1 and 2 are affected by p_c .
 953 When $a_{\text{int}} < 1$, the center is stabilized as soon as $p_c > 0.5$ and destabilized as soon as
 954 $p_c < 0.5$ (Figures S4 and S5). Conversely, when $a_{\text{int}} > 1$, the center is destabilized as
 955 soon as $p_c > 0.5$ and stabilized as soon as $p_c < 0.5$ (Figures S4 and S5). This means that
 956 parts of the white region in Figure 1 can turn either light-blue or red.

957 We can, in fact, show mathematically that if a cooperator-discriminator equilibrium
 958 exists for $p_c = 0.5$, it will exist for all values $p_c < 1$. For this, we consider the expected
 959 payoffs in a group consisting only of defectors and discriminators, i.e., at a point given
 960 by the frequency combination $p_2 = (0, 1 - x_3, x_3)$, when the cost of information is zero,
 961 $s = 0$,

$$962 \quad \hat{P}_2 = bp_c(R - K_2)x_{23},$$

$$963 \quad \hat{P}_3 = bp_c(R - K_3)x_{33} + (b - c)G_{0,x_3}x_{33} - cp_c(R - K_2x_{32} - K_3x_{33}).$$

965 If this point is an equilibrium, $\hat{P}_2 = \hat{P}_3$, and thus

$$966 \quad bp_c(R - K_2)x_{23} = bp_c(R - K_3)x_{33} + (b - c)G_{0,x_3}x_{33} - cp_c(R - K_2x_{32} - K_3x_{33}). \quad (\text{S1})$$

968 It is clear from the definition of G that G_{0,x_3} is proportional to p_c . This means that, in
 969 the absence of cooperators, the total payoffs to both defectors and discriminators are

970 proportional to p_c . This makes sense, since discriminators cooperate with defectors only
 971 when the latter are unknown to them, an occurrence dictated by p_c , and the probabil-
 972 ity of a discriminator being considered good by other discriminators is dictated by his
 973 initial random acts of cooperation, also dictated by p_c . Consequently, if $\hat{P}_2 = \hat{P}_3$ for any
 974 particular value of p_c , it follows that $\hat{P}_2 = \hat{P}_3$ for all values of p_c . Therefore, if p_2 is an
 975 equilibrium for any value of p_c , it will be an equilibrium for all values of p_c .

976 Next, we consider the point given by the frequency combination $p_1 = (1 - x_3, 0, x_3)$.
 977 We now show that, if $p_2 = (0, 1 - x_3, x_3)$ is an equilibrium, p_1 will also be an equilibrium.
 978 It is always true that $K_1 = K_2$. It is also true that x_{23} at p_2 equals x_{13} at p_1 and that x_{32} at
 979 p_2 equals x_{31} at p_1 . Hence, if S1 holds at p_2 ,

$$980 \quad bp_c(R - K_1)x_{13} = bp_c(R - K_3)x_{33} + (b - c)G_{0,x_3}x_{33} - cp_c(R - K_1x_{31} - K_3x_{33}) \quad (S2)$$

982 will hold at p_1 . Therefore,

$$983 \quad bp_c(R - K_1)x_{13} = bp_cRx_{33} + (b - c)(G_{0,x_3}x_{33} - p_cK_3)x_{33} - cp_c(R - K_1x_{31})$$

$$984 \quad = bp_cRx_{33} + (b - c)p_c(G_{0,x_3}x_{33} - G_{x_1,x_3})x_{33} - cp_c(R - K_1x_{31})$$

985 using Lemma S.2

$$986 \quad \Rightarrow b(R - K_1)x_{13} = bRx_{33} + (b - c)(G_{0,x_3}x_{33} - G_{x_1,x_3})x_{33} - c(R - K_1x_{31})$$

$$987 \quad \Rightarrow bR - bRx_{11} - bK_1x_{13} = bR - bRx_{31} + (b - c)(G_{0,x_3}x_{33} - G_{x_1,x_3})x_{33} - cR + cK_1x_{31}$$

$$988 \quad \Rightarrow bRx_{11} + bK_1x_{13} - cR = bRx_{31} - cK_1x_{31} + (b - c)(G_{x_1,x_3}x_{33} - G_{0,x_3})x_{33}. \quad (S3)$$

990 Combining Equations S2 and S3, we find that $\hat{P}_1 = \hat{P}_3$ at p_1 , so that p_1 is also an equi-
 991 librium. Thus, if p_1 is an equilibrium at any value of p_c , it will be an equilibrium for all
 992 values of p_c .

993 **S5 Bifurcation analysis**

994 Here we identify and explain the various bifurcations occurring in the replicator dynam-
995 ics of our model.

996 We assess the stability of each equilibrium discussed here by numerically calculating
997 the eigenvalues of the Jacobian of the replicator dynamics there. The transition from B to
998 C in Figure 1 involves two transcritical bifurcations. First, an equilibrium to the left of the
999 simplex moves to the interior, exchanging stability in the direction toward the interior
1000 of the simplex with the cooperator-discriminator equilibrium. Thus, the cooperator-
1001 discriminator equilibrium changes from a stable node to a saddle and a stable interior
1002 equilibrium appears. Simultaneously, an equilibrium to the right of the simplex moves
1003 to the interior, exchanging stability in the direction toward the interior of the simplex
1004 with the defector-discriminator equilibrium. Thus, the defector-discriminator equilib-
1005 rium changes from an unstable node to a saddle and an unstable interior equilibrium
1006 appears.

1007 The transition from C to D in Figure 1 involves a saddle-node bifurcation, as the three
1008 interior equilibria collide: the equilibria on the left and right annihilate each other and
1009 the middle equilibria changes from a saddle to a neutral center.

1010 The transition from D to E in Figure 1 involves two transcritical bifurcations. First,
1011 an equilibrium to the left of the simplex moves to the interior, exchanging stability in
1012 the direction toward the interior of the simplex with the cooperator-discriminator equi-
1013 librium. Thus, the cooperator-discriminator equilibrium changes from a saddle to a
1014 stable node and a saddle appears in the interior. Simultaneously, an equilibrium to
1015 the right of the simplex moves to the interior, exchanging stability in the direction to-
1016 ward the interior of the simplex with the defector-discriminator equilibrium. Thus, the
1017 defector-discriminator equilibrium changes from a saddle to an unstable node and a

1018 saddle appears in the interior.

1019 The transition from D to F in Figure 1 involves a saddle-node bifurcation that results
1020 in the appearance of a stable node and an unstable node on the cooperator-defector edge.
1021 The neutral center moves from the interior of the simplex to the exterior and becomes a
1022 saddle.

1023 The transition from B to C in Figure 2 involves a saddle-node bifurcation that results
1024 in the appearance of a stable node and an unstable node on the left and right edges of
1025 the simplex, respectively. Simultaneously, a saddle that was above the simplex on its
1026 exterior moves to the interior.

1027 The transition from C to D in Figure 2 involves two transcritical bifurcations. First,
1028 an equilibrium to the left of the simplex moves to the interior, exchanging stability in
1029 the direction toward the interior of the simplex with the cooperator-discriminator equi-
1030 librium. Thus, the cooperator-discriminator equilibrium changes from a stable node to
1031 a saddle and a stable interior equilibrium appears. Simultaneously, an equilibrium to
1032 the right of the simplex moves to the interior, exchanging stability in the direction to-
1033 ward the interior of the simplex with the defector-discriminator equilibrium. Thus, the
1034 defector-discriminator equilibrium changes from an unstable node to a saddle and an
1035 unstable interior equilibrium appears.

1036 The transition from B to C in Figure 4 involves a transcritical bifurcation. An equilib-
1037 rium to the left of the simplex moves to the interior, exchanging stability in the direction
1038 toward the interior of the simplex with the cooperator-discriminator equilibrium. Thus,
1039 the cooperator-discriminator equilibrium changes from a stable node to a saddle and a
1040 stable interior equilibrium appears.

1041 The transition from C to D in Figure 4 involves a saddle-node bifurcation. The stable
1042 node and the saddle in the interior of the simplex collide and annihilate each other.

1043 **S6 Additional Figures**

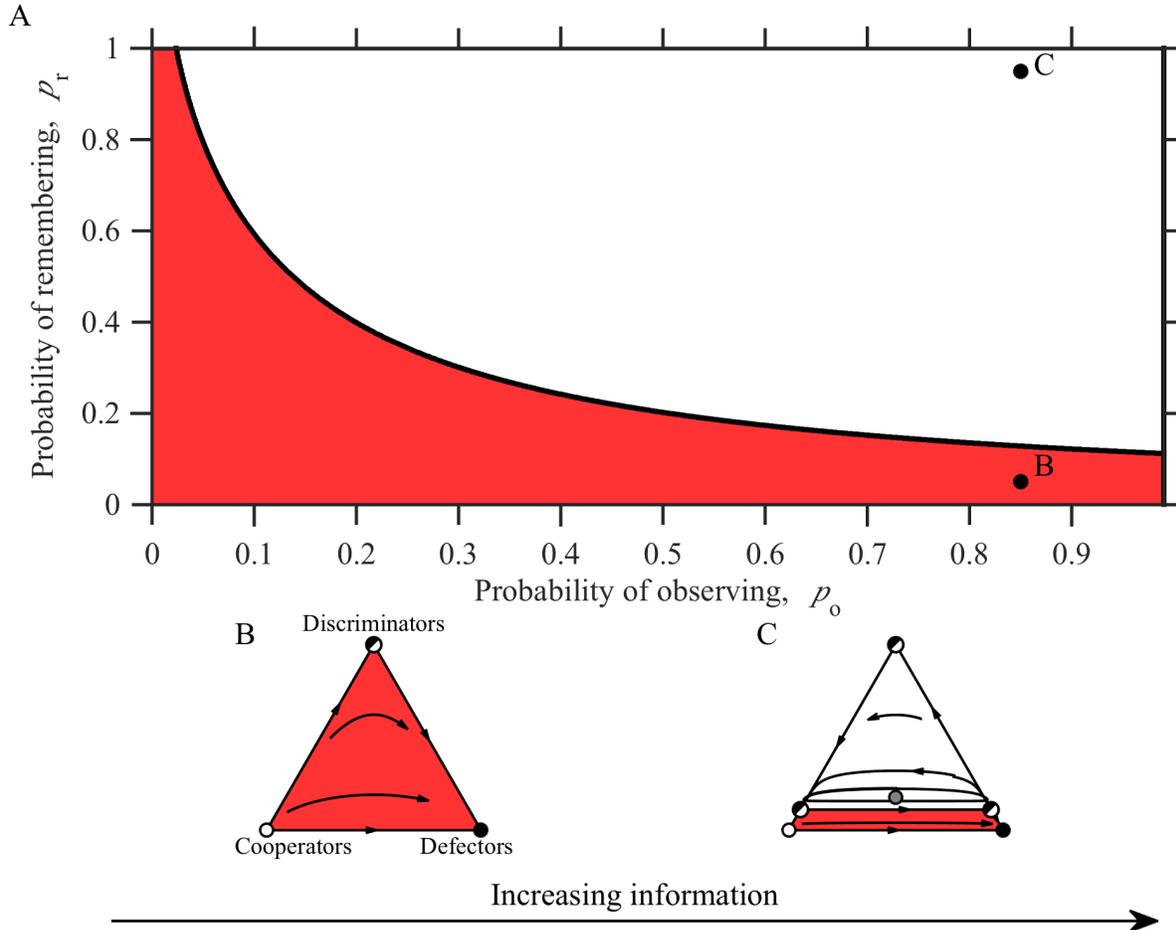


Figure S1: No amount of information can stabilize cooperation if there is neither information assortment nor interaction assortment. In (A), we show how the replicator dynamics depend on the probabilities p_o of observing and p_r of remembering. The parameter space is colored according to the most cooperative outcome of the replicator dynamics that occurs for a given combination of these parameters. Caption continued below.

Figure S1: A group made up entirely of defectors is always at a stable equilibrium. In the red region, it is the only stable equilibrium. In the white region, a neutral interior equilibrium exists, but a group made up entirely of defectors is still the only stable equilibrium. The horizontal axis extends until $p_o = a_{\text{inf}}$, beyond which p_o is not meaningful (see the Supporting Information, Section S1). In the phase portraits (B)-(C), trajectories show how the frequencies of cooperators, defectors, and discriminators change over time. The lower left corner of the simplex represents a group made up entirely of cooperators, the lower right corner a group made up entirely of defectors, and the upper corner a group made up entirely of discriminators. The colors in the simplices indicate the basins of attraction of the (possibly multiple) stable equilibria. Unstable equilibria are indicated with white circles, neutral centers with gray circles, saddles with half white and half black circles, and stable equilibria with black circles. In (B), all trajectories that start within the simplex eventually move toward the equilibrium made up entirely of discriminators. In (C), trajectories that start in the white region cycle around the neutral center. Parameters: in B, $p_r = 0.05$; in C, $p_r = 0.95$; in all panels, $p_o = 0.85$, $a_{\text{int}} = a_{\text{inf}} = 1$, $R = 10$, $b = 10$, $c = 1$, $p_c = 0.5$, and $s = 0$.

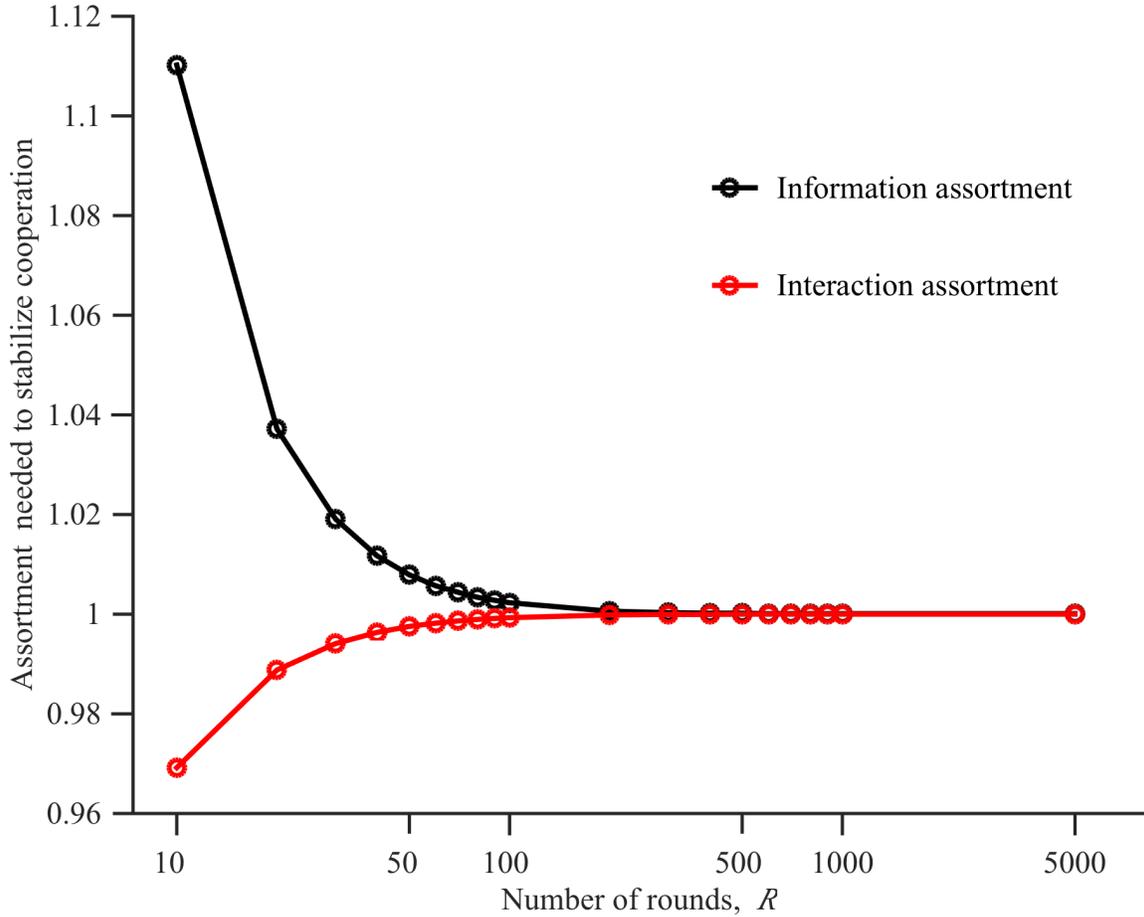


Figure S2: As the number R of rounds increases, less assortment is needed to stabilize the cooperator-discriminator equilibrium, and in the limit of infinitely many rounds, any assortment suffices to stabilize the equilibrium. The horizontal axis shows the number R of rounds for which the game is played (on a logarithmic scale) and the vertical axis shows the degree of information assortment a_{inf} or interaction assortment a_{int} required to stabilize the cooperator-discriminator equilibrium, while the other assortment parameter is fixed at 1. Parameters: $p_r = 0.95$, $p_o = 0.85$, $b = 10$, $c = 1$, $p_c = 0.5$, and $s = 0$.

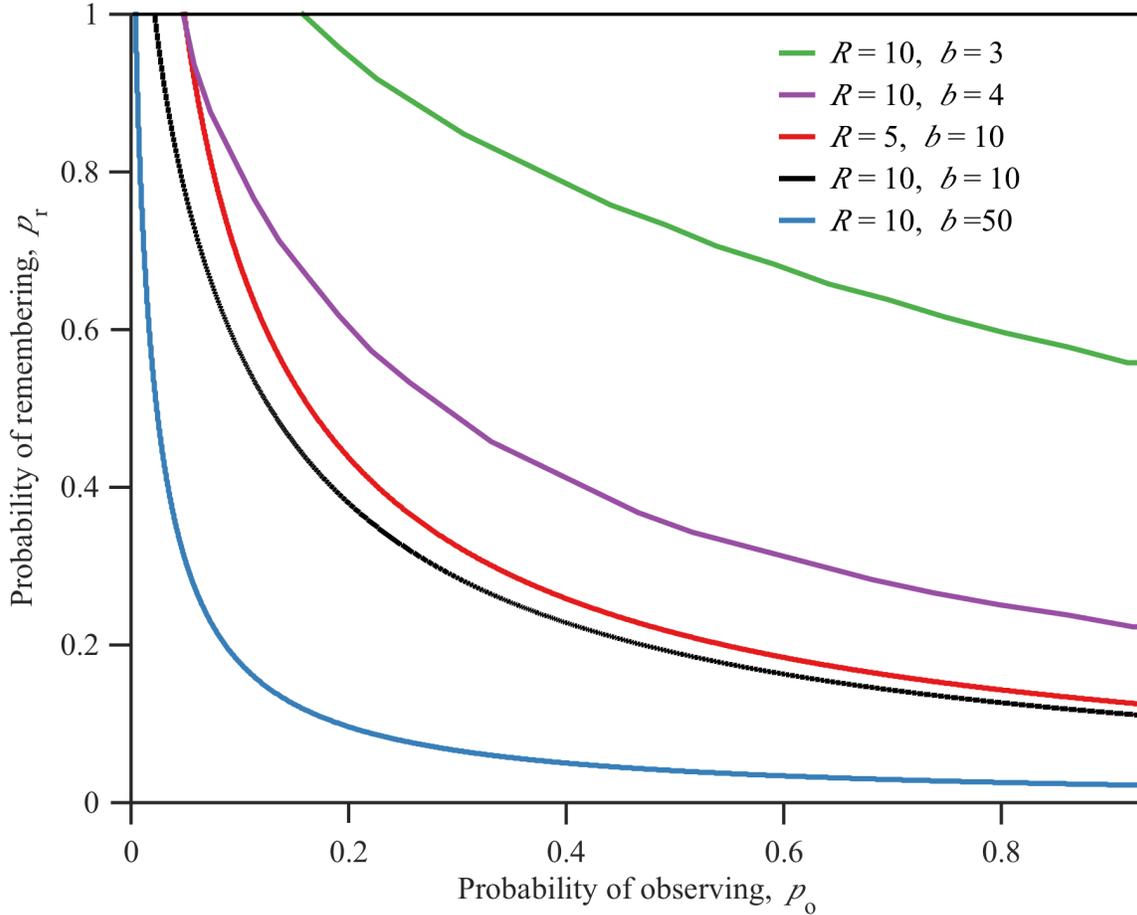


Figure S3: The more rounds R a group plays and the greater the benefit b of cooperation, the less information is required to stabilize cooperation. Each line separates the parameter space of the probabilities p_o of observing and p_r of remembering into two regions: above the line, information suffices to stabilize either a cooperator-discriminator equilibrium or an interior equilibrium, whereas below the line, information is insufficient to do so. (This transition also occurs at the boundary between the red and dark-blue regions in Figure 2A.) Parameters: $a_{\text{int}} = a_{\text{inf}} = 0.93$, $c = 1$, $p_c = 0.5$, and $s = 0$.

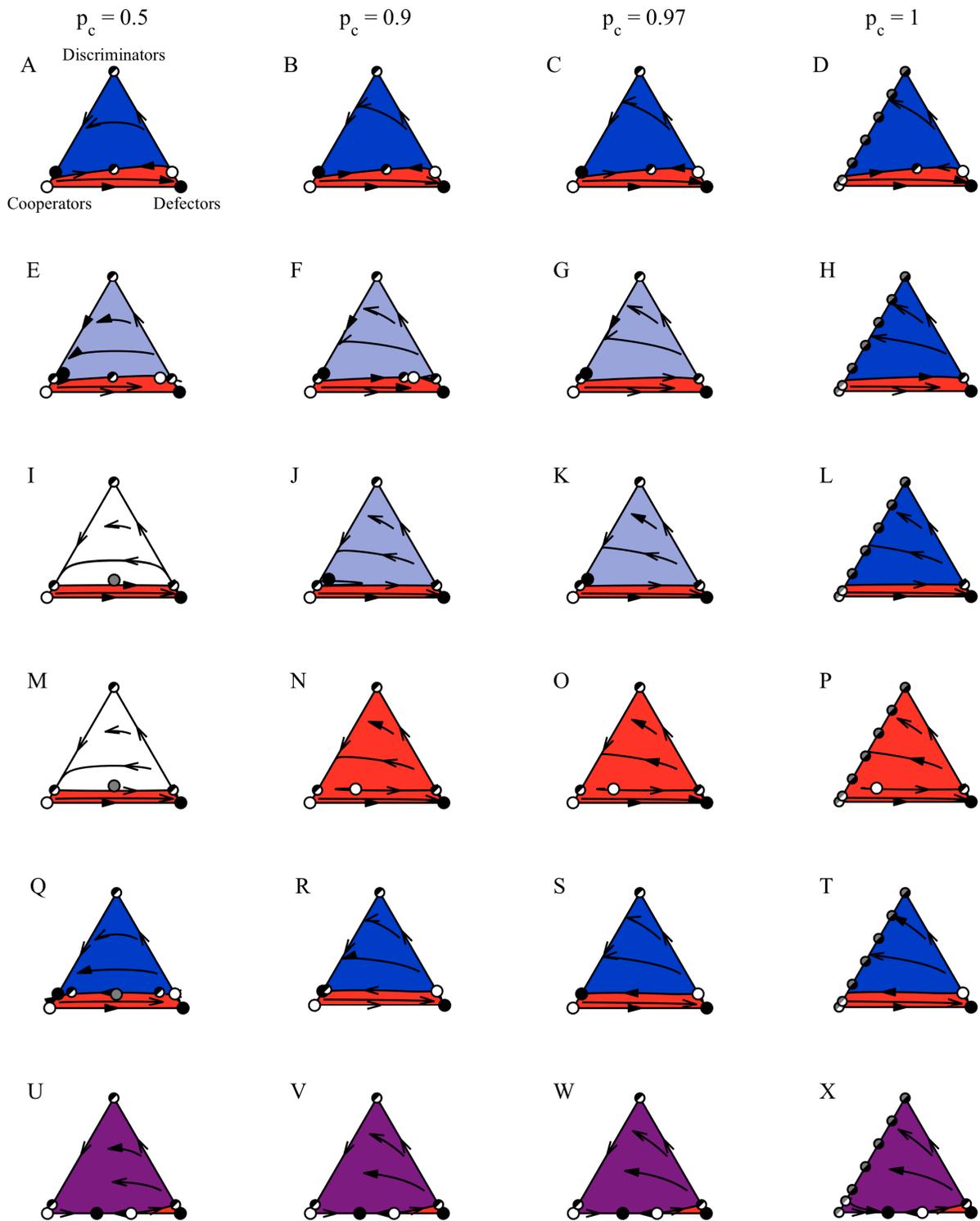


Figure S4: Caption below.

Figure S4: Increasing the probability p_c of cooperating with unknown agents does not change the existence or stability of cooperator-discriminator equilibria. In the left column, the phase portraits are as in Figure 1. The one difference is that, whereas in Figure 1 we showed a neutral interior equilibrium for the single parameter combination $a_{\text{int}} = a_{\text{inf}} = 1$, here we show two other parameter combinations that give rise to a neutral interior equilibrium, the first with both assortment parameters less than 1 and the second with both assortment parameters greater than 1. Moving from top to bottom, from one panel to the next either one or both of the assortment parameters, a_{int} and a_{inf} , increase. Moving from left to right, p_c increases until it equals 1. In each phase portrait, trajectories show how the frequencies of cooperators, defectors, and discriminators change over time. The lower left corner of the simplex represents a group made up entirely of cooperators, the lower right corner a group made up entirely of defectors, and the upper corner a group made up entirely of discriminators. The colors in the simplices indicate the basins of attraction of the stable equilibria or a region in which trajectories cycle around a neutral center. Unstable equilibria are indicated with white circles, stable equilibria with black circles, saddles with half white and half black circles, and neutral centers with gray circles. If there is a stable cooperator-discriminator equilibrium for $p_c = 0.5$, this will persist for all values $0.5 < p_c < 1$, as seen in (A)-(D) and (Q)-(T). If there is a stable interior equilibrium for $p_c = 0.5$, this will persist for all values $0.5 < p_c < 1$, as seen in (E)-(H). If there is a neutral equilibrium for $p_c = 0.5$, this can be either stabilized or destabilized by increasing p_c when a_{int} is greater than or less than 1, respectively, as seen in (I)-(L) and (M)-(P). If there is a stable cooperator-defector equilibrium for $p_c = 0.5$, this will persist for all values of $0.5 \leq p_c \leq 1$, as seen in (U)-(X).
Caption continued below.

Figure S4: Our model's replicator dynamics do change at the extreme value of $p_c = 1$. All points on the cooperator-discriminator edge become neutral equilibria along that edge of the simplex. Additionally, a stable interior equilibrium may collide with that edge of the simplex and disappear, as seen in the transition from (K) to (L). The directions of trajectories to or from the interior of the simplex remain unchanged: the upper part of the edge attracts trajectories from the interior, while trajectories move away from points on the lower part of the edge. This is indicated with points that are half gray and half white or black, depending on whether trajectories from the interior approach or move away from the edge there, respectively. Parameters: in A-D, $a_{\text{int}} = 0.93$, $a_{\text{inf}} = 0.93$; in E-H, $a_{\text{int}} = 0.98$, $a_{\text{inf}} = 0.98$; in I-L, $a_{\text{int}} = 0.995$, $a_{\text{inf}} = 0.9$; in M-P, $a_{\text{int}} = 1.005$, $a_{\text{inf}} = 1.005$; in Q-T, $a_{\text{int}} = 1.005$, $a_{\text{inf}} = 1.17$; in U-X, $a_{\text{int}} = 1.24$, $a_{\text{inf}} = 1.17$; in the left-most column, $p_c = 0.5$; in the second column, $p_c = 0.9$; in the third column, $p_c = 0.97$; in the right-most column, $p_c = 1$; in all panels, $p_o = 0.85$, $p_r = 0.95$, $R = 10$, $b = 10$, $c = 1$, and $s = 0$.

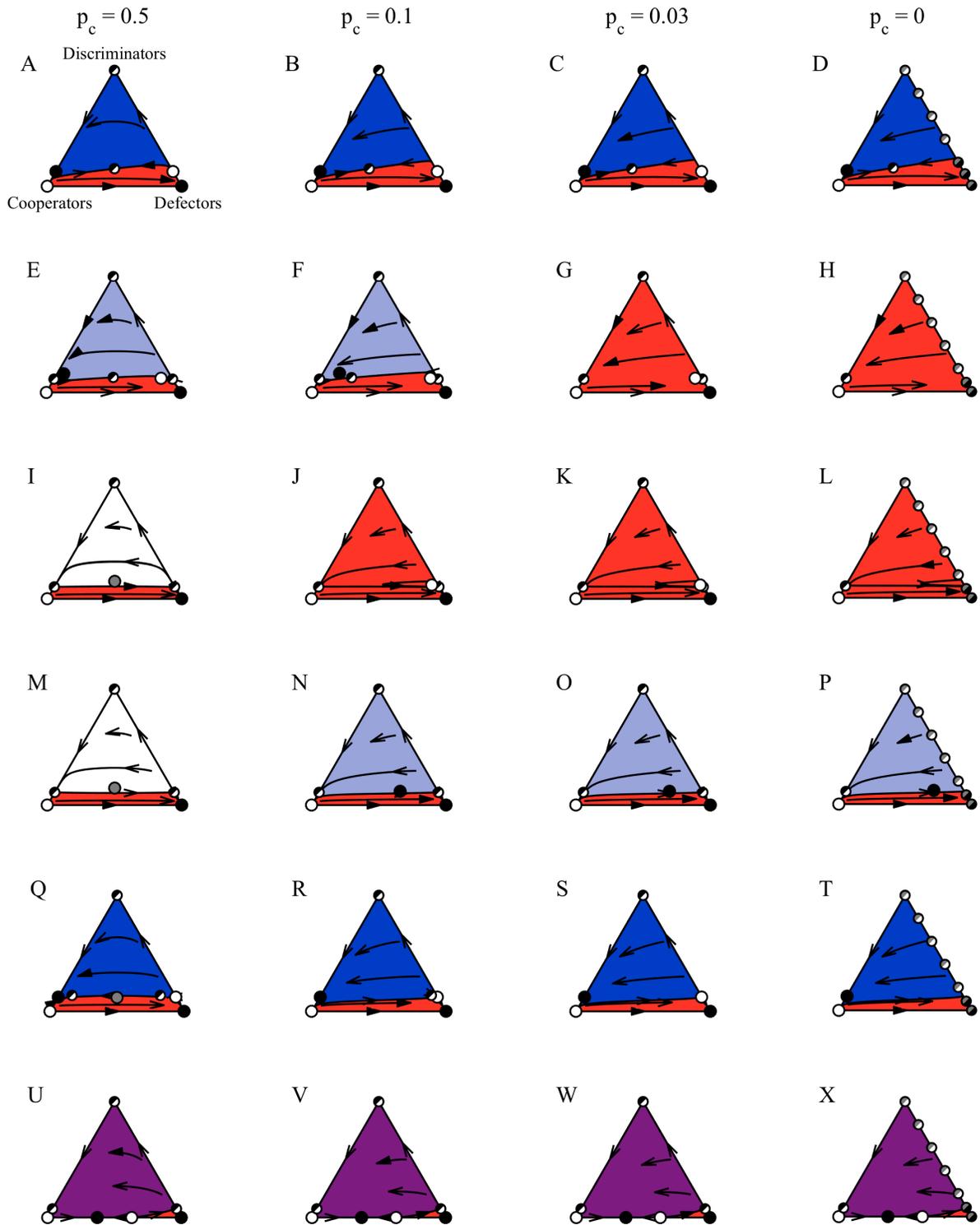


Figure S5: Caption below.

Figure S5: Decreasing the probability p_c of cooperating with unknown agents does not change the existence or stability of a cooperator-discriminator equilibria. In the left column, the phase portraits are as in Figure 1. The one difference is that, whereas in Figure 1 we showed a neutral interior equilibrium for the single parameter combination $a_{\text{int}} = a_{\text{inf}} = 1$, here we show two other parameter combinations that give rise to a neutral interior equilibrium, the first with both assortment parameters less than 1 and the second with both assortment parameters greater than 1. Moving from top to bottom, from one panel to the next either one or both of the assortment parameters, a_{int} and a_{inf} , increase. Moving from left to right, p_c decreases until it equals 0. In each phase portrait, trajectories show how the frequencies of cooperators, defectors, and discriminators change over time. The lower left corner of the simplex represents a group made up entirely of cooperators, the lower right corner a group made up entirely of defectors, and the upper corner a group made up entirely of discriminators. The colors in the simplices indicate the basins of attraction of the stable equilibria or a region in which trajectories cycle around a neutral center. Unstable equilibria are indicated with white circles, stable equilibria with black circles, saddles with half white and half black circles, and neutral centers with gray circles. If there is a stable cooperator-discriminator equilibrium for $p_c = 0.5$, this will persist for all values of $0 \leq p_c \leq 0.5$, as seen in (A)-(D) and (Q)-(T). If there is a stable interior equilibrium for $p_c = 0.5$, this will persist until very small values of p_c , at which the interior equilibrium is destabilized and all trajectories flow toward the pure defector equilibrium, as seen in (E)-(H). If there is a neutral equilibrium for $p_c = 0.5$, this can become either destabilized or stabilized when a_{int} is greater than or less than 1, respectively, as seen in (I)-(L) and (M)-(P). If there is a stable cooperator-defector equilibrium for $p_c = 0.5$, this will persist for all values of $0 \leq p_c \leq 0.5$, as seen in (U)-(X). Caption continued below.

Figure S5: Our model's replicator dynamics do change at the extreme value of $p_c = 0$. All points on the defector-discriminator edge become neutral equilibria along that edge of the simplex. The direction of trajectories to or from the interior of the simplex remain unchanged: the lower part of the edge attracts trajectories from the interior, while trajectories move away from points on the upper part of the edge. This is indicated with points that are half gray and half white or black, depending on whether trajectories from the interior approach or move away from the edge there, respectively. Parameters: in A-D, $a_{\text{int}} = 0.93$, $a_{\text{inf}} = 0.93$; in E-H, $a_{\text{int}} = 0.98$, $a_{\text{inf}} = 0.98$; in I-L, $a_{\text{int}} = 0.995$, $a_{\text{inf}} = 0.9$; in M-P, $a_{\text{int}} = 1.005$, $a_{\text{inf}} = 1.005$; in Q-T, $a_{\text{int}} = 1.005$, $a_{\text{inf}} = 1.17$; in U-X, $a_{\text{int}} = 1.24$, $a_{\text{inf}} = 1.17$; in the left-most column, $p_c = 0.5$; in the second column, $p_c = 0.1$; in the third column, $p_c = 0.03$; in the right-most column, $p_c = 0$; in all panels, $p_o = 0.85$, $p_r = 0.95$, $R = 10$, $b = 10$, $c = 1$, and $s = 0$.

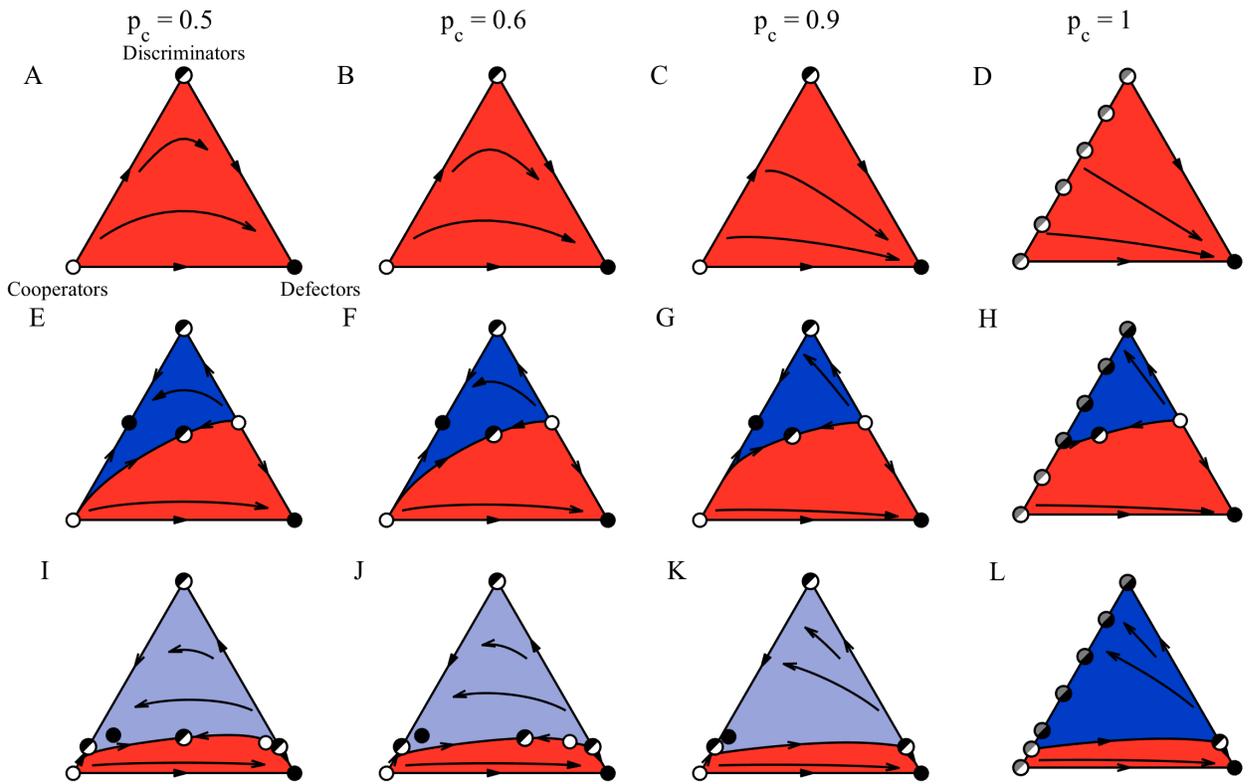


Figure S6: Caption below.

Figure S6: Increasing the probability p_c of cooperating with unknown agents does not change the existence or stability of a cooperator-discriminator equilibrium. In the left column, the phase portraits are as in Figure 2. Moving from top to bottom, the probability p_r of remembering increases. Moving from left to right, p_c increases until it equals 1. In each phase portrait, trajectories show how the frequencies of cooperators, defectors, and discriminators change over time. The lower left corner of the simplex represents a group made up entirely of cooperators, the lower right corner a group made up entirely of defectors, and the upper corner a group made up entirely of discriminators. The colors in the simplices indicate the basins of attraction of the stable equilibria or a region in which trajectories cycle around a neutral center. Unstable equilibria are indicated with white circles, stable equilibria with black circles, and saddles with half white and half black circles. If there are no mixed equilibria for $p_c = 0.5$, there will be no mixed equilibria for any value $0.5 \leq p_c \leq 1$, as seen in (A)-(D). If there is a stable cooperator-discriminator equilibrium for $p_c = 0.5$, this will persist for all values $0.5 < p_c < 1$, as seen in (E)-(H). If there is a stable interior equilibrium for $p_c = 0.5$, this will persist for all values $0.5 < p_c < 1$, as seen in (I)-(L). Our model's replicator dynamics do change at the extreme value of $p_c = 1$. All points on the cooperator-discriminator edge become neutral equilibria along that edge of the simplex. Additionally, a stable interior equilibrium may collide with that edge of the simplex and disappear, as seen in the transition from (K) to (L). The direction of trajectories to or from the interior of the simplex remain unchanged: the upper part of the edge attracts trajectories from the interior, while trajectories move away from points on the lower part of the edge. This is indicated with points that are half gray and half white or black, depending on whether trajectories from the interior approach or move away from the edge there, respectively. Caption continued below.

Figure S6: Parameters: in A-D, $p_r = 0.25$, $p_o = 0.3$; in E-H, $p_r = 0.6$, $p_o = 0.3$; in I-L, $p_r = 1$, $p_o = 0.3$; in the left-most column, $p_c = 0.5$; in the second column, $p_c = 0.6$; in the third column, $p_c = 0.9$; in the right-most column, $p_c = 1$; in all panels, $a_{\text{int}} = a_{\text{inf}} = 0.93$, $R = 10$, $b = 10$, $c = 1$, $p_c = 0.5$, and $s = 0$.

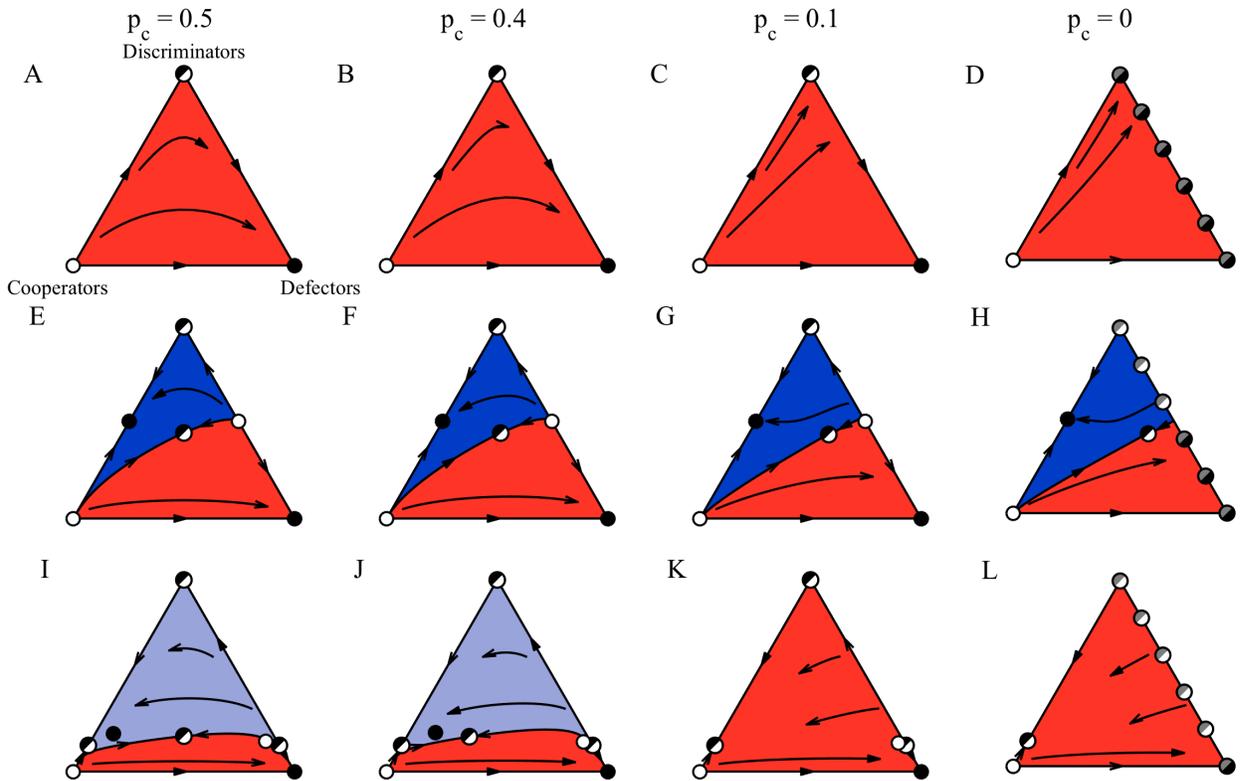


Figure S7: Caption below.

Figure S7: Decreasing the probability p_c of cooperating with unknown agents does not change the existence or stability of a cooperator-discriminator equilibria. In the left column, the phase portraits are as in Figure 2. Moving from top to bottom, the probability p_r of remembering increases. Moving from left to right, p_c decreases until it equals 0. In each phase portrait, trajectories show how the frequencies of cooperators, defectors, and discriminators change over time. The lower left corner of the simplex represents a group made up entirely of cooperators, the lower right corner represents a group made up entirely of defectors, and the upper corner represents a group made up entirely of discriminators. The colors in the simplices indicate the basins of attraction of the stable equilibria or a region in which trajectories cycle around a neutral center. Unstable equilibria are indicated with white circles, stable equilibria with black circles, and saddles with half white and half black circles. If there are no mixed equilibria for $p_c = 0.5$, then there will be no mixed equilibria for any value $0 \leq p_c \leq 0.5$, as seen in (A)-(D). If there is a stable cooperator-discriminator equilibrium for $p_c = 0.5$, this will persist for all values $0 \leq p_c \leq 0.5$, as seen in (E)-(H). If there is a stable interior equilibrium for $p_c = 0.5$, this will persist until a value of about $p_c = 0.4$, at which the interior equilibrium is destabilized and all trajectories flow toward the pure defector equilibrium, as seen in (I)-(L). Our model's replicator dynamics do change at the extreme value of $p_c = 0$. All points on the defector-discriminator edge become neutral equilibria along that edge of the simplex. The direction of trajectories to or from the interior of the simplex remain unchanged: the lower part of the edge attracts trajectories from the interior, while trajectories move away from points on the upper part of the edge. This is indicated with points that are half gray and half white or black, depending on whether trajectories from the interior approach or move away from the edge there, respectively. Caption continued below.

Figure S7: Parameters: in A-D, $p_r = 0.25$, $p_o = 0.3$; in E-H, $p_r = 0.6$, $p_o = 0.3$; in I-L, $p_r = 1$, $p_o = 0.3$; in the left-most column, $p_c = 0.5$; in the second column, $p_c = 0.4$; in the third column, $p_c = 0.1$; in the right-most column, $p_c = 0$; in all panels, $a_{\text{int}} = a_{\text{inf}} = 0.93$, $R = 10$, $b = 10$, $c = 1$, $p_c = 0.5$, and $s = 0$.

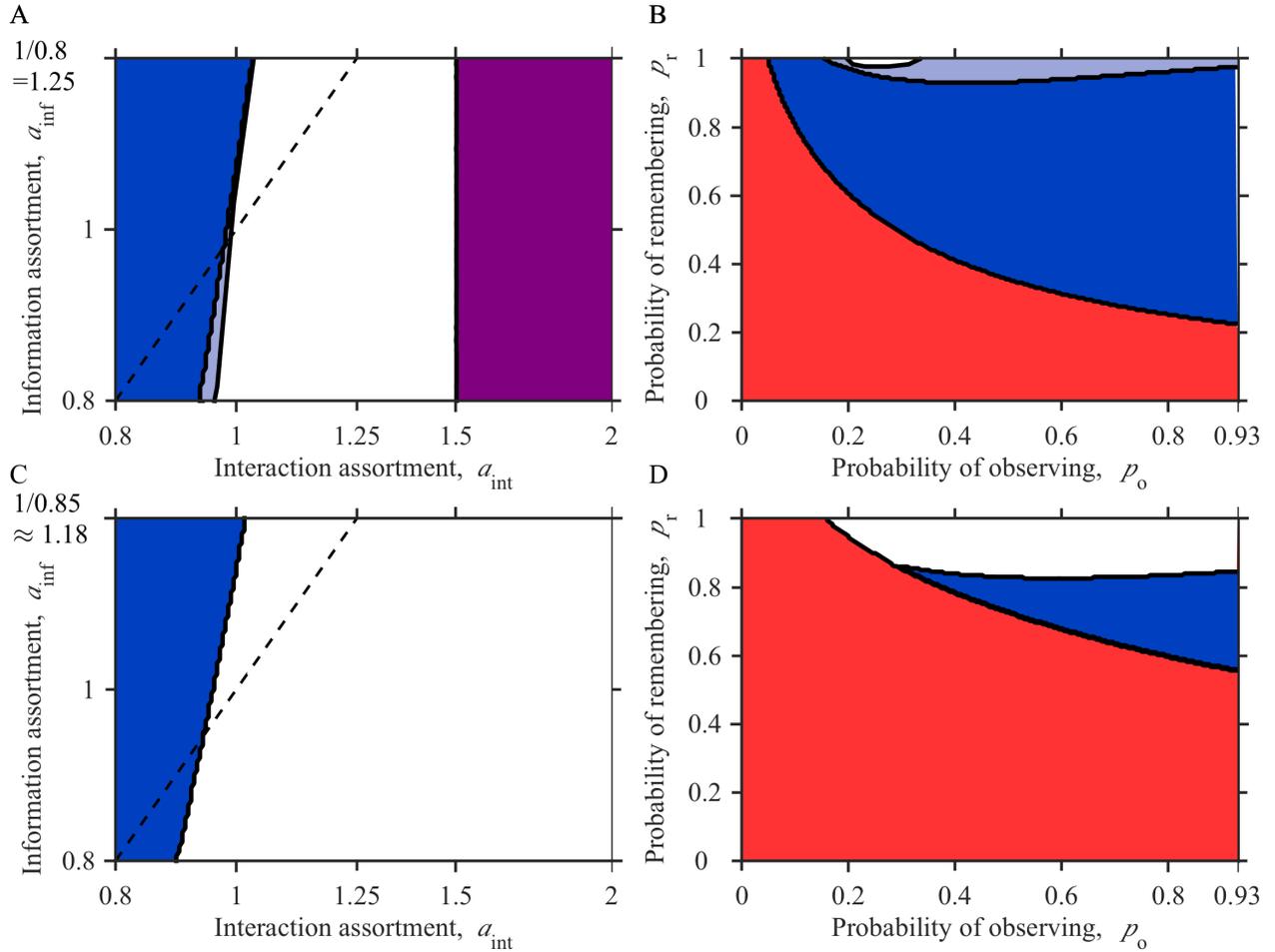


Figure S8: Our results are qualitatively similar when the benefit b of receiving a donation is reduced. In the main text, we use $b = 10$. In the top row of this figure, we use $b = 5$, and in the bottom row, we use $b = 2$. (A) and (C) are identical to the main panel of Figure 1 in the main text, except for the change in b and slightly lower values of p_o and p_r . In these panels, we show how the replicator dynamics depend on the degrees of information assortment a_{inf} and interaction assortment a_{int} . The axes are scaled logarithmically. The dashed line shows where $a_{\text{inf}} = a_{\text{int}}$. Regardless of the value of b , we find that assortment, either in information or in interaction, is necessary, but not sufficient, to stabilize cooperation. Caption continued below.

Figure S8: (B) and (D) are identical to the main panel of Figure 2 in the main text, except for the change in b . In these panels, we thus show how our model's replicator dynamics depend on the probabilities p_o of observing and p_r of remembering. The horizontal axis extends until $p_o = a_{\text{inf}}$, beyond which p_o is not meaningful (see the Supporting Information, Section S1). Regardless of the value of b , even limited information can stabilize cooperation and increasing the amount of information can jeopardize cooperation. In each panel, the parameter space is colored according to the most cooperative outcome of the replicator dynamics that occurs for a given combination of these parameters. A group made up entirely of defectors is always a stable equilibrium. In a red region, it is the only stable equilibrium. In a white region, it is the only stable equilibrium, although a neutral interior equilibrium exists. In a dark-blue region, there is a stable cooperator-discriminator equilibrium. In a light-blue region, there is a stable equilibrium at which with all three types are present. In a purple region, there is a stable cooperator-defector equilibrium. In (C) and (D), a narrow light-blue region exists between the dark-blue and white regions, which is too small to see at the shown scale. In (C), a stable cooperator-defector equilibrium, indicated by the purple region in (A), appears beyond $a_{\text{int}} = 3$. Parameters: in A and B, $b = 5$; in C and D, $b = 2$, in A and C, $p_r = 0.8$, $p_o = 0.8$; in B and D, $a_{\text{int}} = 0.93$, $a_{\text{inf}} = 0.93$; in all panels, $a_{\text{int}} = a_{\text{inf}} = 0.93$, $R = 10$, $c = 1$, $p_c = 0.5$, and $s = 0$.