

1 Ecosystem-based interventions and farm household welfare in degraded areas:
2 Comparative evidence from Ethiopia

3
4 **ABSTRACT**

5 Agricultural productivity and farm household welfare in [areas of severe land degradation](#) can be
6 improved through ecosystem-based interventions. Decisions on [the possible types of](#) practices
7 and investments can be informed using evidence of [potential](#) benefits. Using farm household
8 data [together with a](#) farm level stochastic simulation model [provides an initial quantification of](#)
9 farm income and nutrition outcomes that can be generated over a five year period from manure
10 and compost based organic amendment of crop lands. Simulated results show positive income
11 and nutrition impacts. Mean farm income increases by 13% over the planning period, from
12 US\$32,833 under the business as usual situation (application of 50 kg DAP and 25 kg urea ha⁻¹
13 yr⁻¹) to US\$37,172 under application of 10 t ha⁻¹ yr⁻¹ farm yard manure during the first three years
14 and 5 t ha⁻¹ yr⁻¹ during the last two years. [As a result of organic soil amendment, there is an](#)
15 associated increase in [the](#) available calorie, protein, fat, calcium, and iron per adult equivalent,
16 [giving the](#) improvement in farm household nutrition. The evidence is substantive [enough](#) to
17 [suggest the promotion and](#) adoption [at scale, in degraded ecosystems,](#) of low cost organic soil
18 amendment practices to improve agricultural productivity and [subsequent changes in](#) farm
19 household welfare.

20
21 *Keywords:* farm income; FARMSIM; Halaba special *woreda*; nutrition; organic soil amendment

26 **1. Introduction**

27 [The](#) contribution of agriculture to food security and poverty reduction heavily depends
28 on soil quality and ecosystem services (Powlson et al., 2011; IFAD, 2013; McBratney et al.,
29 2014; FAO, 2015). Nevertheless, continuous land use change and poor land management have
30 severely reduced [the](#) soil quality in [many of the](#) world's managed agroecosystems, with dire
31 consequences on ecosystem services necessary to support agricultural production (Schulte et al.,
32 2014). Degraded ecosystems, [particularly in sub-Saharan Africa](#), provide a typical situation
33 where farming communities are forced to live on marginal benefits, [amplified](#) as a result of poor
34 soil functions and low agricultural productivity (Barbier, 2000; Stringer et al., 2012). How to
35 improve soil quality and restore ecosystem services [is a key area of research for natural resource](#)
36 [management in relation to agricultural](#) productivity and food security in degraded areas.

37 Improving agricultural productivity and food security in degraded ecosystems requires
38 interventions that reduce soil loss and nutrient depletion to enhance soil functions and ecosystem
39 services (Schwartz, 2014; Daw et al., 2011; Lal, 2011; Mekuria et al., 2013, 2014; Fisher et al.,
40 2014). In Ethiopia, physical soil and water conservation structures [to reduce soil erosion and](#)
41 [nutrient depletion as a management intervention](#) to enhance agricultural productivity and food
42 security [have been implemented since the 1980s](#) (Holden et al., 2001; Beshah, 2003; Nedassa et
43 al., 2011; Zeleke et al., 2014). Though the practices have been effective in reducing soil erosion
44 and nutrient losses (e.g., Oicha et al., 2010), findings with regard to their yield impacts and
45 economic feasibility are mixed (Adgo et al., 2012; Teshome et al., 2013). Nyssen et al. (2007)
46 reported [increases](#) in crop yield following the implementation of soil and water conservation
47 measures in Northern Ethiopia whereas Adimassu et al. (2014) and Kassie et al. (2011) reported
48 [a](#) reduction in crop yield in the central and north-western highlands of the country.

49 Changing [agricultural crop](#) land use to pasture lands and implementing enclosure
50 management [to enhance soil organic carbon and soil functions](#) can be appropriate [interventions](#)
51 to increase agricultural productivity. However, in areas where land scarcity limits the possibility
52 for pasture land and enclosure management, (as is the case in most agricultural lands cultivated
53 and managed by small-scale farmers), [a far greater](#) potential comes from implementing low cost
54 organic soil amendment practices on crop lands (Bremen et al., 2001; Sanderman et al., 2010;
55 Chivenge et al., 2011; Mekuria et al., 2013, 2014; Poeplau and Don, 2015). Yet, the most
56 appropriate amendment practices to enhance soil carbon and improve soil properties vary
57 spatially depending on both environmental, biophysical, and socioeconomic factors (Mekuria et
58 al., 2014). Case studies conducted in the Ethiopian rift valley (e.g., Ayalew, 2011) and elsewhere
59 in the world (e.g., Mekuria et al., 2014; Poeplau and Don, 2015) show the positive impact of
60 combined compost and inorganic fertilizer application on soil properties and crop yield. Despite
61 this, empirical evidence on farm household income and nutrition impacts of soil-based
62 interventions in degraded areas [are](#) scarce (Stringer et al., 2012; Te Pas and Rees, 2014).

63 Halaba in the Central Rift Valley of Ethiopia had experienced a major land cover change
64 and land use transformation over the last quarter of the twentieth century (Wagesho, 2014).
65 Deforestation and conversion of pasture lands into crop lands have been rampant as a result of
66 growing human population and increasing demand for farm land. [Rainfall infiltration through](#)
67 [degraded soils has been reduced and](#) surface runoff has increased progressively as a result of
68 exhaustive land use and extensive land cover changes especially since the 1970s. Consequently,
69 soil erosion and nutrient loss as important forms of ecological degradation have undermined
70 agricultural production and system sustainability, with agricultural livelihoods becoming
71 increasingly vulnerable to shocks (Tsegaye and Bekele, 2010). The problem is partly exacerbated
72 by land tenure insecurity (Dercon and Ayalew, 2007).

73 The low organic matter content of agricultural soils in the Central Rift Valley of Ethiopia
74 makes organic soil amendment a potentially useful intervention to restore soil carbon and
75 enhance soil-based ecosystem services (Abera and Wolde-Meskel, 2013). However, the potential
76 socio-economic impacts of such practices [have not been](#) systematically investigated to inform
77 adoption and investment decisions. By considering the case of selected [agriculturally based](#) farm
78 households in Halaba special *woreda* (Central Rift Valley, Ethiopia), this paper generates [data](#)
79 [and](#) evidence to understand whether applying farm yard manure (FYM) and compost¹ as organic
80 soil amendments [are appropriate in degraded agricultural lands. The work has been undertaken](#)
81 [in the context of agricultural lands cultivated by subsistence farmers and the potential to improve](#)
82 [farm household welfare through improved soil management which in turn will positively impact](#)
83 [farm income and nutrition.](#) Further to [the](#) economic impact assessment [of soil amendments](#), the
84 [analysis](#) also considers the role of the livestock, commonly overlooked by similar studies in the
85 field. The study applies a stochastic simulation technique on observed and experimental farm
86 level socio-economic data.

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¹ Compost is an organic fertilizer prepared by decomposing leaves, food scraps, and other organic household wastes. Manure comprises undecomposed feces from livestock such as cattle, equines, and chicken. Fresh manure can be combined with other materials to prepare compost. Though both compost and manure are good sources of organic matter for soils, manure is considered to have a high nitrogen content for better plant growth. However, manure has disadvantage in that it potentially spreads weeds (through undecomposed seeds) and transmits plant disease.

92 2. Methodology

93

94 2.1 The study area

95 The study was conducted in Halaba special *woreda* (78° 17'N latitude and 38° 06'E
96 longitude), Central Rift Valley, Ethiopia (Figure 1). Average annual rainfall in the area is in the
97 range 857 to 1,085 mm yr⁻¹ occurring in a distinct bimodal, seasonal, pattern. Annual temperature
98 varies from 17 to 25°C. The dominant soil type is andosol, with physical and chemical properties
99 depending on land use, land cover and associated management practices. About 70% of the total
100 land area is suitable for agriculture, the main economic activity in the area. The major crops
101 cultivated include maize, teff, sorghum, haricot bean, millet and pepper. Conventional tillage,
102 crop rotation and intercropping are the most common farming and land management practices.
103 Crop production is often mixed with livestock production. The two sub-sectors compete for
104 resources such as land and labor while they complement each other, in so much as the crop sub-
105 sector provides crop residue as livestock feed and the livestock sub-sector provides FYM to
106 improve soil fertility and crop production.

107

108 **Figure 1.** [HERE]

109

110 Crop yields in Halaba special *woreda* are below the national average (which in turn is
111 low in comparison to many other countries). According to data collected from sample farm
112 households, average yield per hectare during the 2014/15 production year was 1.99 t ha⁻¹ for
113 maize, 1.3 t ha⁻¹ for sorghum and 1.4 t ha⁻¹ for wheat while the national average was 3.5, 2.5,

114 and 2.7 t ha⁻¹ for maize, sorghum, and wheat, respectively (CSA, 2014).² Challenges of
115 ecosystem degradation, low agricultural productivity, and livelihood vulnerability have led a
116 significant number of farm households to abject poverty and food insecurity. The magnitude of
117 the problem [has resulted in](#) targeted government intervention through a Productive Safety Net
118 Program [\(PSNP\). The PSNP sets out](#) to protect household assets and improve livelihood
119 resilience while rehabilitating natural resources in degradation hotspots through public work
120 programs for cash payment (MoARD, 2006).

121

122 2.2 Data and analysis

123 The potential poverty reduction and food security impacts of alternative farm level
124 organic soil amendment practices considered in this paper are assessed using a farm level
125 simulation model (FARMSIM) (Richardson et al., 2008). The model uses randomly generated
126 values³ of stochastic explanatory variables such as crop and livestock yield, cost, and output
127 price forecasted over a five-year planning period and recursively simulates (through 500
128 iterations) farm income and nutrient level as key outcome variables (Figure 2). Crop and
129 livestock price levels under alternative scenarios can be kept constant to be able to attribute
130 differences in simulated farm income to changes in [different](#) management practices. The
131 simulations can be made at an individual (household) or aggregate (village) level. Simulated
132 results can be used to inform farm decision making and risk management by providing
133 quantitative and comparative information about the magnitude and distribution of farm income
134 and nutrition level. [These serve](#) as indicators of potential impacts from implementing alternative
135 soil management technologies and interventions in degraded areas. Farm income and nutrition

² The CSA figures are for the 2013/14 production year.

³ Initial values of stochastic variable are often taken from historical or survey data.

136 levels simulated by the model can be analyzed graphically to visualize their probability
137 distributions and associated risk levels.

138

139 **Figure 2.** [HERE]

140

141 FARMSIM integrates crop, livestock, nutrition and financial model components which
142 endogenously interact to exchange and update data used in the simulation exercise. The financial
143 model calculates net present value of combined net worth, family living expenses, and value of
144 crop and livestock products consumed by farm households as farm income proxy (1). In addition
145 to net farm income (the difference between farm revenue and costs), net present value calculation
146 uses information from annual farm cash flow and balance sheet statements. Family withdrawals
147 and value of crops and livestock products used for family consumption are added to beginning
148 and ending net worth as:

$$149 \quad NPV = BNW + \sum_{i=1}^5 (FW_i + CLF_i) + ENW \quad (1)$$

150 where NPV is net present value, BNW is beginning net worth (i.e., net worth at the beginning
151 of the planning period), FW is present value of financial withdrawal for family consumption
152 (cash expense for family living and school), CLF is present value of crop and livestock products
153 consumed by farm households, i ($i = 1, \dots, 5$) is the planning period, and ENW is present value
154 of ending net worth (i.e., net worth at the end of the planning period). Ending net worth (2) is
155 calculated using data on cash and non-cash assets and liabilities as:

$$156 \quad ENW = CB + NCA - LB \quad (2)$$

157 where CB is cash balance (i.e., difference between total cash inflow and total cash outflow),
158 NCA is non-cash asset (such as land, machinery, tools, and livestock) and LB is liability or loan.

159 As applied in this paper, the model uses the above financial information to simulate net present
160 value obtainable under alternative management practices implemented to restore soil carbon.
161 Soil management practices [to increase soil carbon](#) are expected to improve crop yield and
162 livestock production [through which increase](#) food consumption and financial benefits of farm
163 households [are made possible](#). Therefore, information generated on [the](#) level and distribution of
164 simulated net present value can be used as proxy to assess farm level poverty impacts of soil
165 carbon restoration practices.

166 The nutrition model of FARMSIM simulates nutrition level that a farm household can
167 secure from different food sources (own crop and livestock products under alternative
168 management practices, food purchase, and food aid). The model uses information on type and
169 quantity of crop and livestock products consumed by farm households and on respective nutrition
170 levels of each crop and livestock product type. Total kilocalories, protein, fat, calcium, iron and
171 vitamin A that a farm household can secure are calculated as product of [the](#) total amount of crop
172 consumed by a family from different food sources. [These in turn are used to compute](#) the
173 respective nutrient level obtainable from each crop type. Nutrients derived from consuming [beef](#),
174 milk, butter, chickens, eggs, mutton, lamb and goat meat are simulated using [a](#) similar procedure.
175 [The total nutrients](#) consumed by a farm household from all food sources is therefore simulated
176 by summing [the](#) obtainable nutrient levels across all crop and animal food types [eaten](#). The
177 minimum daily nutritional requirements per adult equivalent set in the model are 1,750
178 kilocalories, 41.25 grams protein, 39 grams fat, one gram calcium, 0.009 grams iron and 0.6
179 grams Vitamin A (UN-FAO, 2011). Nutrient adequacy is evaluated by considering the quantity
180 of obtainable nutrient level per adult equivalent. Assuming equal food distribution among family
181 members, a per capita obtainable nutrient level exceeding or equal to the minimum daily
182 requirement for each nutrient type ensures nutrition adequacy and security.

183 2.3 Soil management practices

184 Soil management practices considered in the simulation exercise are characterized as
185 business as usual situation (baseline scenario) and combined FYM and compost application
186 (alternative management scenarios).

187

188 *The baseline scenario*

189 Agricultural production in Halaba special *woreda* under the business as usual situation is
190 characterized by a low input and low output crop-livestock mixed farming system. Agricultural
191 productivity is heavily constrained by problems related to population growth and natural
192 resource degradation. Though farmers use chemical fertilizers (DAP and urea) to improve soil
193 fertility, fertilizer use is often below the recommended rate and is limited only to the production
194 of major cereals such as teff, wheat and maize. For example, though about 13% of teff and wheat
195 producers used the recommended rate of 100 kg DAP ha⁻¹ during the 2008/09 production year,
196 the majority (about 61%) applied DAP only at a rate of 16 to 50 kg ha⁻¹ (Urgessa, 2011). [The](#)
197 [average](#) application rate of DAP for teff and wheat production was about 55 kg and 81 kg ha⁻¹,
198 respectively. Since crop residues are often used as livestock feed and as fuel wood, nutrient
199 removal from farm lands is considerable, with [the subsequent](#) detrimental effect on soil fertility,
200 soil functions, and crop yield (Haileselassie, 2005). Crops are [primarily](#) used for family
201 consumption and income generation purposes, with [only a](#) limited proportion saved for seed and
202 negligible amounts for livestock feed.

203 Livestock production is limited to cattle, sheep, goat, and chicken production as farm
204 assets, as additional sources of farm income, and also as sources of protein food (milk, butter
205 and, sometimes, meat) for farm households. Farm income and food consumption are closely
206 determined by farm level crop and livestock production, with supplements from purchased food,

207 international food aid, and (in the case of a few farm households) remittance. Table 1 summarizes
208 [the](#) basic information [collected](#) on sample farm households and their production activities as
209 observed under the baseline situation.

210

211 **Table 1.** [HERE]

212

213 *Alternative management practices*

214 Manure application is considered as one of the most effective practices to improve
215 tropical soil quality (Kihanda et al., 2004). Manure application to soils helps to increase crop
216 yield by improving nutrient availability (such as nitrogen, phosphorous, and potassium) and the
217 water retention capacity of soils. It also improves other soil properties essential for plant growth,
218 such as mineralization-immobilization patterns and it serves as an energy source for microbial
219 activities and as precursor to soil organic matter (Kihanda et al., 2004).

220 Manure can be supplemented with inorganic fertilizers to top-up the nutritional
221 requirements of plants (Kihanda et al., 2004; Agegnehu et al., 2014). [The](#) application of
222 inorganic fertilizers in crop production (the dominant practice under the business as usual
223 situation in the study area) [could](#) be replaced by [the](#) combined application of inorganic fertilizer
224 and FYM or compost to further improve soil fertility and crop yield. Accordingly, except [under](#)
225 the baseline scenario [case](#) in which farmers apply only inorganic fertilizers, alternative organic
226 soil amendment practices assessed in this paper consider combined application of organic and
227 inorganic fertilizers on crop lands (Table 2).

228

229 **Table 2.** [HERE]

230

231 The actual quantity of FYM and compost required for organic soil amendment depends
232 on [the](#) initial soil organic matter content and whether farmers [are](#) already use inorganic fertilizers
233 as nitrogen sources. Continuous and high application [rates](#) of manure and compost might not
234 necessarily lead to yield increase if the nitrogen requirement of [the](#) soils is already satisfied. [This](#)
235 [could occur](#) either because of excess nitrogen quantity, residual effects from previous
236 applications or because of [the](#) use of adequate inorganic fertilizers as nitrogen sources. [For this](#)
237 [study, it is suggested as](#) reasonable to limit the [applications](#) to 5 t ha⁻¹ yr⁻¹ and 10 t ha⁻¹ y⁻¹ for
238 each the FYM and compost based treatments (Table 2). This [is supported](#) by considering the
239 continuous application of inorganic fertilizers by farmers (though below the recommended rate);
240 the limited quantity of FYM and compost that farmers can apply; and the high labor cost
241 (including that of family labor) incurred in the preparation and field application of such
242 materials.

243

244 2.4 Data

245 [The](#) data used in the analysis were collected through farm household survey conducted
246 in three selected sites (Figure 2) with regard to crop and livestock production and market
247 dynamics for the baseline situation by considering 2014/15 as base year. The 2014/15 survey
248 data on crop yields are subjected to certain yield growth assumptions (based on available
249 literature) to determine crop yield that could be observed during the 2014/15 production period
250 under each alternative management practice. Farmers are assumed to implement alternative
251 organic amendment practices by applying different combinations of compost and FYM on crop
252 lands of maize, teff, wheat, sorghum, onion, field peas, millet, and pepper as the most commonly
253 cultivated crops in the area.

254

255 *Crop and nutrition data and yield assumptions*

256 The data set used in the crop model includes observations on farm input quantity, input
257 cost, crop yield, and output price as reported by farm households. The data were collected across
258 18 sample farm households⁴ in three sites (Arsho, Choroko, and Asore – Figure 2) in June 2014
259 using survey questionnaires to define the baseline situation of crop production, financial flow
260 and farm household nutrition (Table 1). Data collected for the nutrition model include [the](#)
261 quantity of food procured from outside sources (food purchased and food aid) for farm household
262 consumption [to](#) supplement own production. Potential farm income and nutrition impacts of the
263 alternative organic soil amendment practices [have been](#) simulated by considering the case of the
264 18 sample farm households who altogether cultivate 49 ha under the different crops considered
265 and had an adult equivalent family size of 122. Farm households were selected [based on the fact](#)
266 they implemented FYM and compost on their teff [crop](#) during the 2014/15 production year,
267 under experimental [trial](#) intervention program. The experiment tested crop yield and soil
268 property impacts of FYM, compost, inorganic fertilizer, and combined FYM, compost and
269 inorganic fertilizer application.

270 Crop yields for the first year (2014/15) of the planning period under the baseline situation
271 are averages of crop yields observed for the 18 experimental farm households. Expected crop
272 yields [increase](#) from implementing alternative management practice varies between 7.5 and 15%
273 (Table 2). The assumptions on such variations are based on empirical evidence from the relevant
274 literature with regard to obtainable yield levels under similar management practices (e.g., Ghosh
275 et al., 2004; Dong et al., 2006; Ding et al., 2012). For example, according to Ghosh et al. (2004)
276 and Ding et al. (2012), there is a 9.5% increase in cereal yield, on average, as a result of combined

[4 Most decision makers have limited data for decision making. FARMSIM uses algorithms to define probabilistic distributions of exogenous and decision variables from small sample data or limited observations.](#)

277 application of inorganic fertilizers with 5 to 10 t ha⁻¹ yr⁻¹ manure. This figure can increase to
278 13.5% if manure application rate exceeds 10 t ha⁻¹ (Ding et al. 2012, Dong et al. 2006).
279 According to Ghosh et al. (2004) and Ding et al. (2012), average yield increases of pulses due to
280 5 to 10 t ha⁻¹ yr⁻¹ manure application in combination with inorganic fertilizers is about 14%. This
281 figure can shift to 13.5% for application of more than 10 t ha⁻¹ manure (Ding et al., 2012; Dong
282 et al., 2006). Kihanda et al. (2004) shows that organic amendments result in significant annual
283 yield increase mainly during the earlier years. However, Eghball et al. (2004) suggests that high
284 rate application of organic amendments in later years may not necessarily impact any significant
285 extra yield during which soil organic matter improves as a result of sufficient nitrogen
286 accumulated from continuous applications during the early years. Accordingly, we considered a
287 reduced compost and FYM application rate scenario (from 10 to 5 t ha⁻¹ yr⁻¹) for management
288 alternatives A3 and A5 (Table 2).

289 Crop yield data for the rest of the planning period (2015/16 to 2018/19) under each
290 management alternative are assumed to be similar to the respective yield data considered for the
291 2014/15 production period. Stochastic crop yield levels used in simulating respective farm
292 income and nutrition levels are thus generated from such crop yield levels assumed to hold true
293 for the entire planning period (2014/15 to 2018/19) under each management alternative.

294

295 *Livestock data and yield assumptions*

296 Livestock data were collected on the number of livestock (cattle, sheep, goats, and
297 chickens), herd dynamics (death, birth, family consumption, and purchase) and quantity of milk,
298 meat, eggs, and manure produced by age cohorts. Since the simulation exercise captures the link
299 between the crop and the livestock sub-sectors, the data set also includes data on grain used as
300 livestock feed. The crop-livestock mixed farming system in the study area is characterized by

301 interactions between the crop and the livestock. Therefore, improved crop productivity as a result
302 of implementing alternative organic soil amendments [is likely to](#) increase crop residue available
303 as livestock feed. Subsequently, milk and meat production, cattle weight, manure production,
304 and fertility increases, and death rate declines.

305 The farm income and nutrient level simulation exercise incorporates only [the](#) impact of
306 expected crop yield growth under the alternative management practices [on milk yield. This was](#)
307 [done as](#) it was difficult to quantify and model the impacts of the amendment practices on the
308 remaining livestock variables such as reproduction rate and death rate. The impact of organic
309 soil amendments on milk yield is approached by first estimating the obtainable quantity of crop
310 residue from each crop type under each management practice. This was followed by assessing
311 the respective impacts of estimated crop residue quantities on daily milk yield. [The](#) additional
312 crop residues were estimated [by using](#) rates similar to those used to estimate grain yield growth
313 (Table 2) under the assumption of a fixed crop harvest index for each crop type. Accordingly, a
314 7.5% growth in crop yield under management alternative A2 is assumed to contribute to a 7.5%
315 growth in crop residue.

316 According to NRC (2001), average milk yield (kg) of cows from consuming one
317 kilogram wheat, teff, and maize stover is 0.1 kg, 0.22 kg, and 0.32 kg, respectively. Assuming
318 farm households sell a considerable proportion of additional crop residues for cash income
319 generation purposes, [there](#) is only 10% of the additional crop residue [that can be associated with](#)
320 additional milk obtainable by farm households under the alternative organic soil amendments.
321 Accordingly, milk production is assumed to increase by 77%, 129%, 103% and 154% due to the
322 implementation of management alternative A2, A3, A4, and A5, respectively. These figures were
323 reached at by calculating first the volume of obtainable additional milk as product of the fraction
324 of added dry matter (for each crop type as a result of yield growth from the respective treatments)

325 and the average milk gain per cow per year per kilogram of added dry matter (NRC, 2001). Then,
326 the ratio of additional milk volume to that of the baseline period's milk volume is calculated for
327 each crop type and multiplied by 100 to estimate growth rate in milk production in percentage
328 terms. Finally, average growth rate of milk production under each scenario is estimated using
329 growth rates calculated for each crop.

330

331 *Production costs and assumptions*

332 Farm income and nutrition outcomes of farm households from implementing alternative
333 management practices are expected to vary as a result of differences in terms of yield outcomes
334 and material and labor costs incurred in FYM and compost preparation and application.
335 Information obtained from the study area show that farmers incur additional US\$25 as labor cost
336 to apply 5 t FYM ha⁻¹ and US\$102 as labor and material cost to prepare and apply 5 t compost
337 ha⁻¹. Accordingly, labor and material cost incurred for management alternative A2, A3, A4, and
338 A5 (Table 2) is estimated at 125, 249, 502, and 804 US\$ ha⁻¹ yr⁻¹, respectively.

339

340 *2.5 Sensitivity analysis*

341 Obtainable farm income and nutrient levels from alternative land management practices
342 are sensitive to changes in the values of underlying variables, such as yield, cost, product
343 consumed (and marketed), and discount rate applied, among others. The implication of yield
344 growth and cost reduction on farm income and nutrient level is straightforward. Other things
345 held constant, yield growth and cost reduction improve farm income and nutrient level and *vice-*
346 *versa*.

347 Farm income (net present value) obtainable under alternative organic soil amendment
348 practices is subject to discount rate applied on future cash flows. Applying a high discount rate

349 significantly reduces net present value and *vice-versa*. Farm income under each management
350 alternative is simulated using a 10% discount rate. The impact of a 5% increase and decrease in
351 the initial discount rate (10%) and that of a 5% reduction in respective output prices was tested
352 to account for economic uncertainty related to implementing the alternative land management
353 practices. Furthermore, the sensitivity of respective mean simulated farm incomes was tested
354 using 15% and 5% discount rates. A 15% discount rate was applied to account for various risk
355 factors that farmers might face in implementing the respective organic soil amendments. On the
356 other hand, net present value simulation by applying a 5% discount rate was made in order to
357 account for the possibility that farmers might earn income by saving their money in the
358 Commercial Bank of Ethiopia at the contemporary saving rate (i.e., 5%).

359 Other factors held constant, increase in crop yield due to FYM and compost application
360 potentially leads to low crop price and, consequently, to low farm income. Though the prices of
361 most crops considered in this paper are less sensitive to supply changes, because the typical crops
362 are staple food and storable (hence less sensitive to price changes especially in response to short-
363 term yield variability), the 7.5 to 15% expected yield increase under the alternative management
364 practices is assumed to be followed by a less proportionate (i.e., 5%) reduction in crop price.

365

366 **3. Results and discussion**

367 The average yields and values of selected indicators of f crop production and use for the
368 18 sample farm households are presented in Table 3. Maize and teff are the two most important
369 crops in terms of land allocation, followed by field peas and millet. At an average of 1,990 kg
370 ha⁻¹, maize has the highest yield in the area. A significant proportion (i.e., 77%) of maize
371 produced is used for household consumption while the rest is marketed. Similarly, the highest
372 proportion of each of sorghum and millet is used for household consumption whilst crops such

373 as field pea and pepper are produced mainly for income generation purposes. High unit prices
374 observed for pepper, onion, and teff make it attractive for farmers to produce such crops mainly
375 for markets. Such production, consumption, and market characteristics are expected to
376 significantly influence farm household income and per capita nutrition.

377

378 **Table 3.** [HERE]

379

380 Yield levels observed for each crop under the baseline situation (Table 3) are assumed to
381 increase by the respective rates specified in Table 2 under each management alternative. For
382 example, maize yields under alternative management practice A2 are assumed to be 2,140 kg ha⁻¹
383 during each planning year from 2014/15 to 2018/19 (as a result of 7.5% yield growth rate
384 assumed to hold true under such a scenario). Similarly, maize yields for the 2014/15 production
385 period under management practice A3, A4, and A5 is assumed to be 2,239 kg ha⁻¹, 2,189 kg ha⁻¹,
386 and 2,289 kg ha⁻¹ (as a result of the 12.5%, 10%, and 15% yield growth rate assumptions made
387 to hold true under each scenario, respectively). The same assumption applies to yield dynamics
388 for the rest of the crops considered in the analysis. Results of farm income and nutrition
389 simulation under the alternative management practices are discussed below.

390

391 *3.1 Simulated farm income*

392 According to the simulated results, mean net present value obtainable during the five year
393 planning period (2014/15 to 2018/19) both from the crop and livestock sub-sectors under the
394 baseline situation (A1) is US\$32,833 (Figure 3).⁵ This amounts to US\$6,566 per farm household

⁵ Mean simulated net present value is similar to the value observed at a 0.5 probability level in the cumulative distribution curve of the simulated 500 iterations. In Figure 3, the cumulative distribution curve under management

395 on an annual basis. Based on evidence from the baseline survey, each farm household has on
396 average seven family members, making per capita net present value under the baseline situation
397 about US\$938. Mean simulated net present value increases to US\$34,230 under the second
398 management alternative (A2) in which farmers apply 5 t FYM ha⁻¹ yr⁻¹ during the entire planning
399 period. Mean net present value reduces to US\$34,172 under management alternative A3 in which
400 farmers apply 10 t FYM ha⁻¹ yr⁻¹ during the first three years and 5 t FYM ha⁻¹ yr⁻¹ during the last
401 two years of the planning period. Applying 5 t compost ha⁻¹ yr⁻¹ for the entire planning period
402 (A4) decreases net present value to US\$28,220. Mean farm income shows marginal
403 improvement and increases to US\$28,303 under management alternative A5 in which farmers
404 apply 10 t compost ha⁻¹ yr⁻¹ during the first three years and 5 t compost ha⁻¹ yr⁻¹ during the last
405 two years of the planning period. Though better crop yield is expected under soil amendment
406 with compost than with FYM (Table 2), translating such high yield into farm income is likely
407 undermined by high labor and material costs incurred in compost preparation and application.
408 As a result, the highest increase in mean net present value (compared to that of the baseline
409 situation - A1) is obtained under A2 (i.e., 4.3%), followed by A3 (4.1%) while it is negative
410 under A4 (-14%) and A5 (-13.7%).

411

412 **Figure 3.** [HERE]

413

414 Figure 3 shows cumulative distribution function curves of respective net present values
415 simulated through 500 iterations. The positive impact of management alternatives A2 and A3 on
416 farm income is evident from the position of the respective distribution curves, which lie to the

alternative A1 is at vertex with the 0.5 probability level (the vertical axis) when net present value (the horizontal axis) is at US\$32,833.

417 right of the cumulative distribution function curve for the baseline situation (A1). At each
418 probability level, farmers [are likely to](#) generate more income from adding 5 t ha⁻¹ yr⁻¹ and 10 t
419 ha⁻¹ yr⁻¹ FYM (A2 and A3, respectively) compared to the baseline situation (A1, in which they
420 apply only 50 kg DAP and 25 kg urea ha⁻¹ yr⁻¹). However, despite the relatively high mean
421 simulated net present value under A2, [the](#) cumulative distribution function curves for
422 management alternatives A2 and A3 show significant overlap at most income levels, suggesting
423 [a](#) lack of clear stochastic dominance of either of the two practices. On the other hand, the position
424 of [the](#) cumulative distribution function curves for A4 and A5 [suggest](#) that farmers generate less
425 income from combined compost and inorganic fertilizer application, ([when](#) compared to
426 application of either only DAP and urea (A1) or DAP and urea combined with FYM (A2 and
427 A3)).

428 The only difference to exist between alternative management practices (A2, A3, A4 [and](#)
429 A5) with considerable impact on respective net farm income levels is crop yield. Though [changes](#)
430 [in](#) yield might explain differences in attainable net farm income level under each management
431 alternative, net farm income is influenced also by other variables (Eqn. 1). Moreover, difference
432 in net farm income because of [changes in](#) yield can be obscured by the random nature of the
433 stochastic simulation process used in the analysis, in which variables entering each simulation
434 iteration are randomly drawn. Under such situations, it is possible that [a](#) negative impact of other
435 variables, such as high production cost, undermines positive impact of high crop yield on net
436 farm income.

437 The overall finding about the income impacts of alternative management practices is
438 similar to that of Mekuria et al. (2013) which shows that plots amended with low-cost organic
439 amendments make maize production [an](#) economically viable option. Similarly, Dawe et al.
440 (2003) suggest the potential profitability of rice production systems in Asia under

441 complementary applications of organic amendments and inorganic fertilizers. Huang et al.
442 (2015) also show the positive yield impact of adaptive farm management practices implemented
443 by farmers in China.

444

445 *3.2 Simulated nutrition*

446 As nutrition level is directly related to quantity and type of food consumed, organic
447 amendment interventions that increase crop and livestock yield [are highly](#) likely [to](#) increase [the](#)
448 nutrition level of farm households. This holds true to the extent that [the](#) proportion of crop and
449 livestock products consumed by farm households under alternative management scenarios
450 remains at or above that consumed under the baseline situation. As shown in Table 3, [the](#)
451 proportion of crop consumed by farm households ranges from as high as 77% in the case of
452 maize to only 6% in the case of pepper. It is assumed in this study that farm households maintain
453 such proportions in consuming crops from harvests under each management alternative. This is
454 on the ground that farm households [are](#) likely [to](#) remain subsistent with no major changes
455 observed in their production and consumption behaviors through the planning period.
456 Consequently, more crop yield as a result of each alternative management practice likely results
457 in more nutrient gains. Potential nutrient gains from crop consumption under alternative
458 management scenarios are quantified based on crop-specific quantity of each nutrient type (Table
459 4).

460

461 **Table 4.** [HERE]

462

463 According to [the](#) simulated results [suggests](#) daily kilocalories per adult equivalent (which is
464 about 7,687 under the baseline situation - A1) increases to 8,358 under management alternative

465 A2 and to 8,309 under management alternative A3. It increases to 8,165 under management
466 alternative A4 and to 8,705 under A5. Compared to the minimum daily kilocalorie requirement
467 considered applicable for the area (1,750 per adult equivalent), all proposed organic soil
468 amendment alternatives improve farm household nutrition (Figure 4). The highest daily
469 kilocalorie per adult equivalent is secured from management alternative A5, likely due to the
470 highest yield growth rate (15%) assumed to be achieved by farmers under such management
471 alternative.

472

473 **Figure 4.** [HERE]

474

475 Alternative organic soil amendment practices positively affect protein, fat, calcium, and
476 iron level that farm families can secure (Figure 5). Available protein, fat, calcium, and iron levels
477 under each alternative practice increases when compared to respective levels obtainable under
478 the business as usual situation. The only exception is Vitamin A in which alternative practice A2
479 and A4 fail to increase available levels above that of the baseline situation (A1) and none of the
480 management alternatives fulfills the daily required minimum (0.06 grams). Perhaps this is
481 because of the limited vitamin A content of the typical crop types considered in the study.
482 Management alternative A5 secures the highest nutrient gain for both nutrient types, followed
483 by management alternative A3, A2, and A4.

484

485 **Figure 5.** [HERE]

486

487 The highest nutrient gain as a result of alternative organic soil amendment interventions
488 is found to be vitamin A under management alternative A5 and A3, followed by calcium under

489 A5, A3 and A2 (Figure 6). Each A5 and A3 practice increases Vitamin A levels by 100% and
490 calcium by 80% and 67%, respectively. Provided crop proportion consumed by farm families
491 remains similar to that of the baseline situation (or it is not substantially reduced, if any), yield
492 increases as a result of organic soil amendment tends to increase nutrient levels secured by
493 farm households.

494

495 **Figure 6.** [HERE]

496

497 *3.3 Sensitivity to discount rate changes*

498 Compared to the simulated income levels at 10% discount rate, those simulated at 15%
499 discount rate reduce in the case of all management alternatives. However, the values remain
500 positive, suggesting profitability of the practices under a higher discount rate. The relative
501 importance of alternative practices in terms of contribution to net farm income remains identical
502 to patterns observed under 10% discount rate (Figure 7 a and b). On average, mean simulated
503 net present value reduces by 12% as a result of discount rate increase from 10 to 15% and
504 increases by 16% as a result of discount rate reduction from 10 to 5%.

505

506 **Figure 7.** [HERE]

507

508 *3.4 Sensitivity to producer price change*

509 Contrary to expectations, the simulation results show improvement in mean farm income
510 as a result of crop price reduction (Table 5). This might be due to consumer income effect of
511 price reduction in which consumers' real income increases due to reductions in the prices of
512 products they purchase (consumers buy same quantity of products with less expenditure). It is

513 possible that farm households in the study area are net buyers of some of the particular food
514 crops considered in the analysis. According to [the](#) evidence from survey results, farm households
515 purchase maize, sorghum, onion, wheat and other crops. Hence, price reduction for these crops
516 likely reduces net buyer farm households' expenditure and affects net farm income positively.
517 [The majority of](#) evidence from sensitivity test results is therefore of robust net farm income from
518 FYM soil amendment and economic betterment of farm households.

519

520 **Table 5.** [HERE]

521

522 **4. Conclusions**

523 Decisions on soil-based interventions to improve agricultural productivity can be
524 informed [using](#) ex-ante simulated evidence on farm-level impacts. Simulated results in this study
525 show positive yield, income, and nutrition impacts from organic soil amendments. The evidence
526 is encouraging for policy makers to promote [such](#) practice adoption and scaling-out.

527 However, cash flow and income impacts of organic soil amendment practices can be
528 sensitive to associated material and labor costs. From a farm income point of view, costs
529 associated with compost preparation and application can make organic soil amendment less
530 attractive to generally risk-averse farmers. It is therefore necessary to ensure that soil-based
531 interventions and technologies for ecosystem restoration are affordable to farmers and also have
532 significant yield impact to offset costs.

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538

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Table 1. Selected socio-economic characteristics of the study area under the baseline situation (2014/15 production period)

<u>Item</u>	<u>Indicator</u>
<u>Number of experimental farm households</u>	<u>18</u>
<u>Number of adult equivalent family members</u>	<u>122</u>
<u>Total cultivated land (ha)</u>	<u>49</u>
<u>Number of major crops cultivated</u>	<u>8</u>
<u>Number of cows (head)</u>	<u>39</u>
<u>Number of oxen (head)</u>	<u>37</u>
<u>Annual milk production (liter/head)</u>	<u>1,478</u>
<u>Average price of milk (US\$/liter)</u>	<u>0.50</u>

Source: Baseline survey on 18 farm households.

Table 2. Management alternatives for organic soil amendment in Halaba special woreda

<u>Baseline situation</u>	<u>Alternative management practice</u>	<u>Change in yield (%)</u>
		<u>7.5</u>
<u>A1 = Application of 50 kg DAP ha⁻¹ + 25 kg UREA ha⁻¹</u>	<u>A2 = A1 + FYM (5 t ha⁻¹ yr⁻¹) for the entire planning period</u>	
	<u>A3 = A1 + FYM (10 t ha⁻¹ yr⁻¹) for the first three years only and A1 + FYM (5 t ha⁻¹) for the last two years only)^a</u>	<u>12.5</u>
	<u>A4 = A1 + Compost (5 t ha⁻¹ yr⁻¹) for the entire planning period</u>	<u>10.0^b</u>
	<u>A5 = A1 + Compost (10 t ha⁻¹ yr⁻¹) for the first three years only and A1 + Compost (5 t ha⁻¹ yr⁻¹) for the last two years only)^b</u>	<u>15.0^b</u>

Note: ^a Continuous application of 10 t ha⁻¹ yr⁻¹ of either farm yard manure (FYM) or compost in the first three years (2014/15-2016/17) might lead to residual nitrogen availability and improvement in soil properties, making it reasonable to reduce application rate of such organic amendments by half (i.e., to 5 t ha⁻¹ yr⁻¹) during the last two years (2017/18 - 2018/19) of the planning period.

^b Experimental trials conducted on farm fields in the study area show better yield performance of fields treated with compost (compared to fields treated with same rate of FYM). Hence, annual crop yield growth rate on fields treated with compost is set at a higher level compared to that of fields treated under FYM.

Table 3. Average crop yield and values of selected production indicators

<u>Crop</u>	<u>Area</u> (ha)	<u>Yield (kg ha⁻¹)</u>					<u>Proportion</u> consumed	<u>Price</u> (US\$/kg)	<u>Production costs (US\$/ha)</u>		
		<u>A1^a</u>	<u>A2^b</u>	<u>A3^c</u>	<u>A4^d</u>	<u>A5^e</u>			<u>Seed</u>	<u>Fertilizer</u>	<u>Others</u>
<u>Maize</u>	<u>19.0</u>	<u>1,991</u>	<u>2,140</u>	<u>2,239</u>	<u>2,189</u>	<u>2,289</u>	<u>0.8</u>	<u>0.3</u>	<u>29.7</u>	<u>83.8</u>	<u>99.8</u>
<u>Sorghum</u>	<u>2.5</u>	<u>1,300</u>	<u>1,397</u>	<u>1,462</u>	<u>1,430</u>	<u>1,495</u>	<u>0.6</u>	<u>0.3</u>	<u>7.1</u>	<u>16.8</u>	<u>65.6</u>
<u>Millet</u>	<u>3.1</u>	<u>1,233</u>	<u>1,325</u>	<u>1,387</u>	<u>1,356</u>	<u>1,418</u>	<u>0.6</u>	<u>0.4</u>	<u>8.8</u>	<u>39.1</u>	<u>74.0</u>
<u>Onions</u>	<u>0.1</u>	<u>750</u>	<u>806</u>	<u>843</u>	<u>825</u>	<u>862</u>	<u>0.6</u>	<u>0.7</u>	<u>84.7</u>	<u>0.0</u>	<u>19.7</u>
<u>Wheat</u>	<u>0.5</u>	<u>1,400</u>	<u>1,505</u>	<u>1,575</u>	<u>1,540</u>	<u>1,610</u>	<u>0.6</u>	<u>0.4</u>	<u>103.2</u>	<u>123.7</u>	<u>78.5</u>
<u>Teff</u>	<u>16.5</u>	<u>817</u>	<u>878</u>	<u>919</u>	<u>898</u>	<u>939</u>	<u>0.4</u>	<u>0.6</u>	<u>30.8</u>	<u>86.0</u>	<u>71.2</u>
<u>Peas</u>	<u>6.5</u>	<u>1,253</u>	<u>1,347</u>	<u>1,409</u>	<u>1,378</u>	<u>1,441</u>	<u>0.4</u>	<u>0.5</u>	<u>31.4</u>	<u>59.0</u>	<u>70.0</u>
<u>Pepper</u>	<u>0.8</u>	<u>453</u>	<u>487</u>	<u>510</u>	<u>498</u>	<u>521</u>	<u>0.1</u>	<u>1.5</u>	<u>6.8</u>	<u>234.6</u>	<u>279.6</u>

Note: ^a Refers to observed crop yield during 2014/15 under the baseline situation and ^{b, c, d,} and ^e refer to estimated crop yield in 2014/15 under alternative management practice A2, A3, A4, and A5, respectively.

Table 4. Nutrient coefficients used in quantifying farm household nutrition benefits from each crop type under alternative management practices

	<u>Maize</u>	<u>Haricot</u> <u>bean</u>	<u>Teff</u>	<u>Wheat</u>	<u>Sesame</u>	<u>Niger</u> <u>seed</u>	<u>Millet</u>	<u>Tomato</u>
<u>Energy (Kcal/kg)</u>	<u>3,610.00</u>	<u>970.00</u>	<u>1,010.00</u>	<u>3,640.00</u>	<u>1,640.00</u>	<u>4,000.00</u>	<u>1,190.00</u>	<u>180.00</u>
<u>Protein (g/kg)</u>	<u>69.30</u>	<u>20.20</u>	<u>38.70</u>	<u>103.30</u>	<u>88.60</u>	<u>230.00</u>	<u>35.10</u>	<u>8.80</u>
<u>Fat (g/kg)</u>	<u>38.60</u>	<u>1.90</u>	<u>6.50</u>	<u>9.80</u>	<u>25.90</u>	<u>1,000.00</u>	<u>10.00</u>	<u>2.00</u>
<u>Calcium (g/kg)</u>	<u>0.07</u>	<u>0.02</u>	<u>0.49</u>	<u>0.15</u>	<u>0.49</u>	<u>3.19</u>	<u>0.03</u>	<u>0.10</u>
<u>Iron (g/kg)</u>	<u>0.02</u>	<u>0.00</u>	<u>0.02</u>	<u>0.01</u>	<u>0.03</u>	<u>0.00</u>	<u>0.01</u>	<u>0.01</u>
<u>Vitamin A (g/kg)</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>

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Table 5. Mean net present value of farm income under 5% reduction in crop price

	<u>Management alternatives</u>				
	<u>A1*</u>	<u>A2</u>	<u>A3</u>	<u>A4</u>	<u>A5</u>

<u>Mean net present value (US\$) at 0.1 discount rate and no reduction in crop price</u>	<u>32,833</u>	<u>34,230</u>	<u>37,172</u>	<u>28,220</u>	<u>28,303</u>
<u>Mean net present value (US\$) at 0.1 discount rate and a 5% reduction in crop price</u>	<u>32,833</u>	<u>34,415</u>	<u>34,363</u>	<u>28,407</u>	<u>28,477</u>

805 Note: * The assumption of 5% reduction in crop price does not apply to the baseline scenario (A1).

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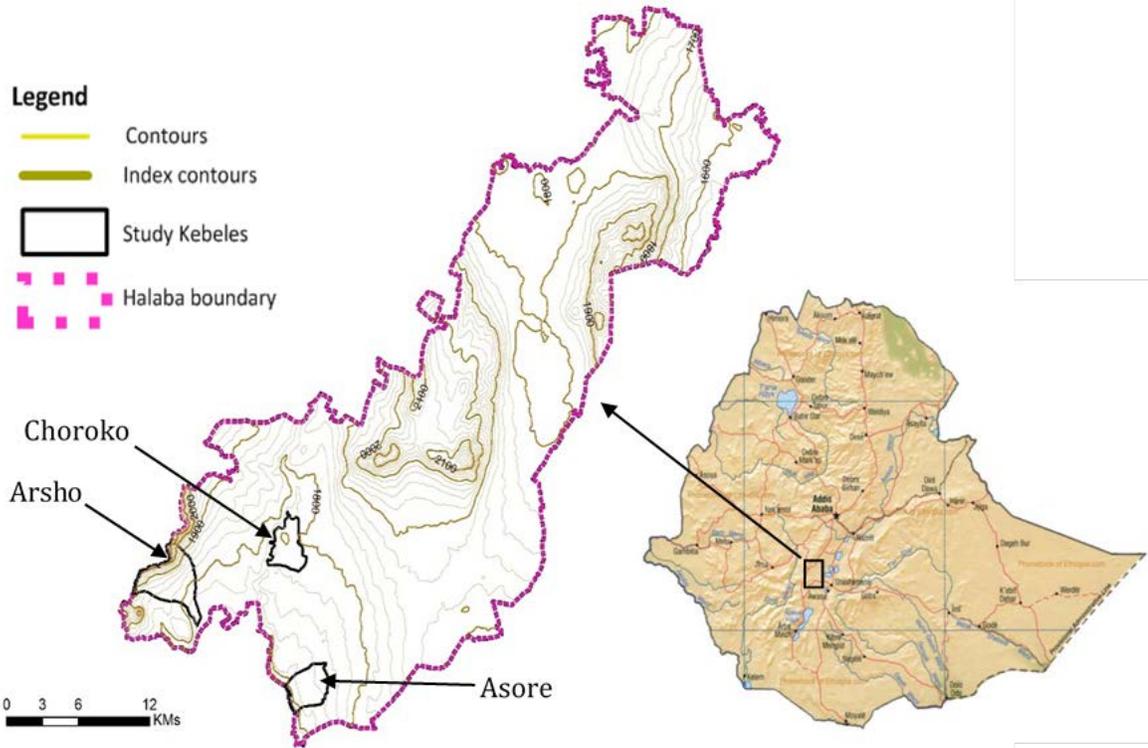
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Figure 1. Study sites in Halaba special woreda



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Figure 2. A simple schematic of FARMSIM model

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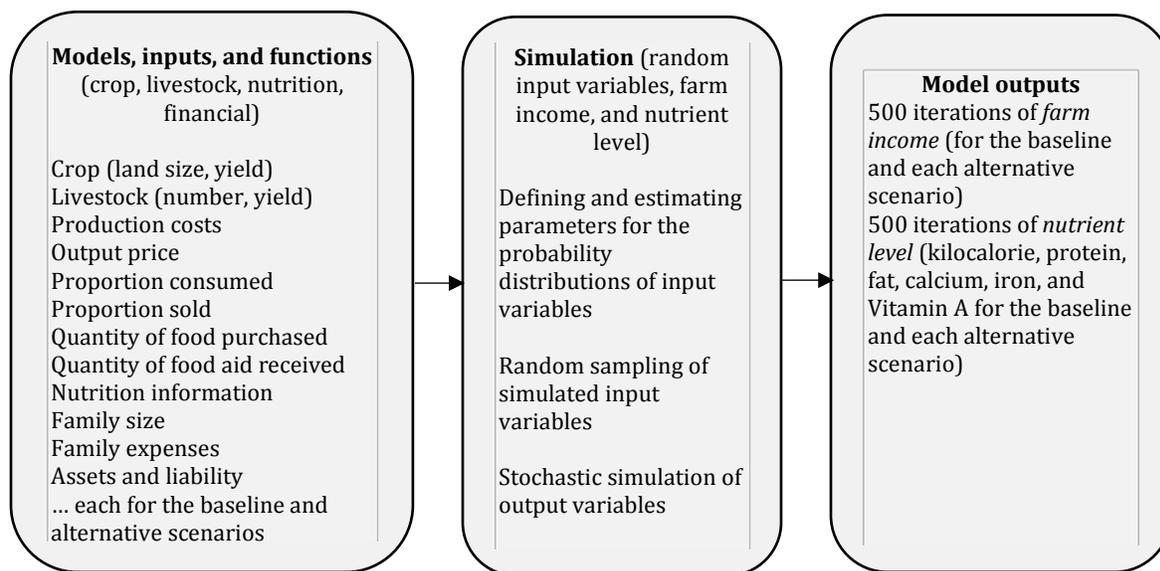
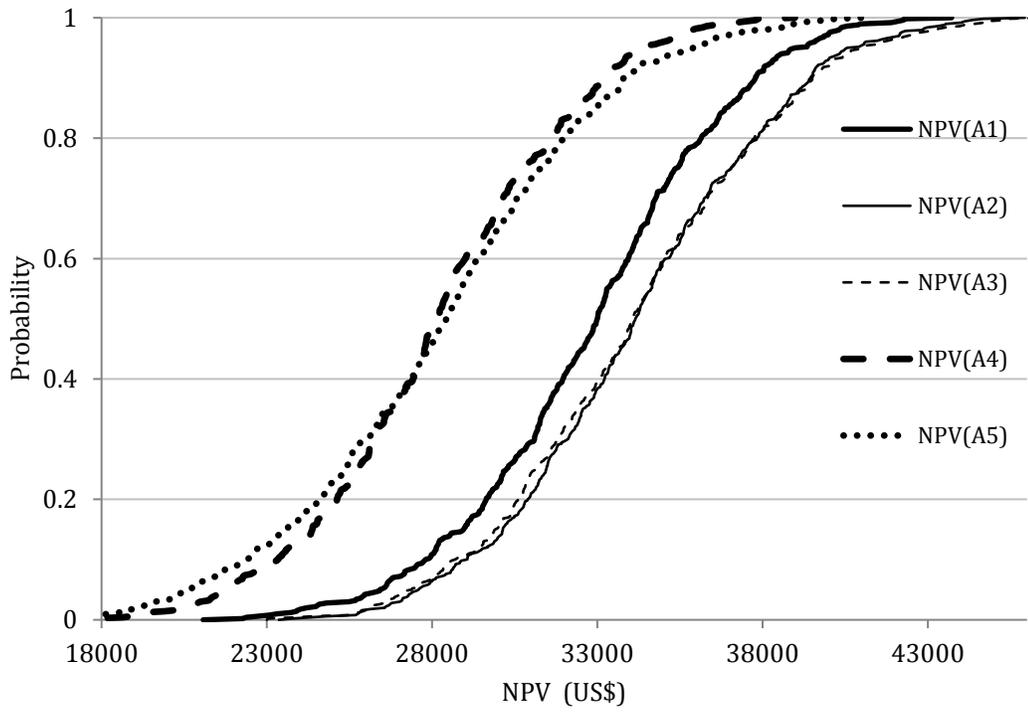
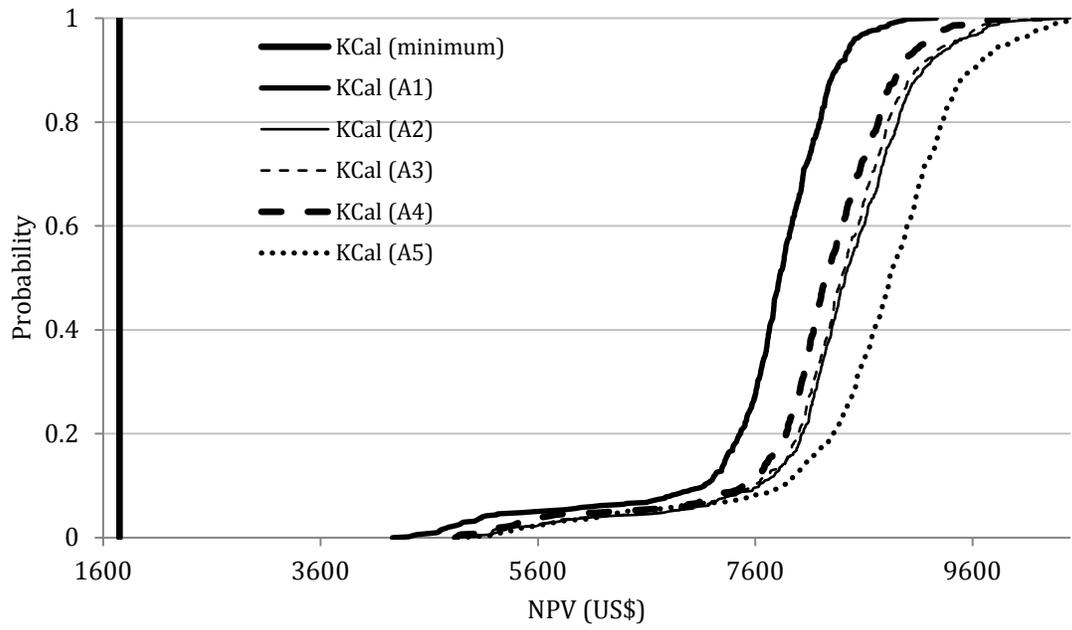


Figure 3. Cumulative distribution function of simulated net present value under alternative organic soil amendment practices (discount rate = 10%)



Note: NPV stands for net present value.

Figure 4. Cumulative distribution function of average daily kilocalories available under alternative organic soil amendment practices



Note: NPV stands for net present value and Kcal for kilocalories.

Figure 5. Nutrient level secured under alternative organic soil amendment practices

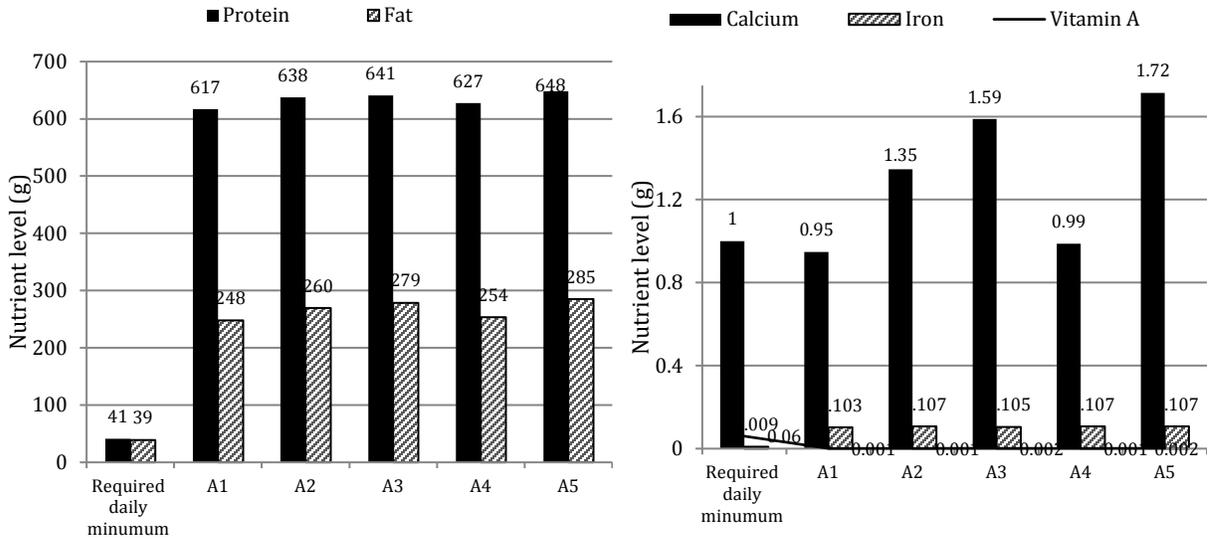
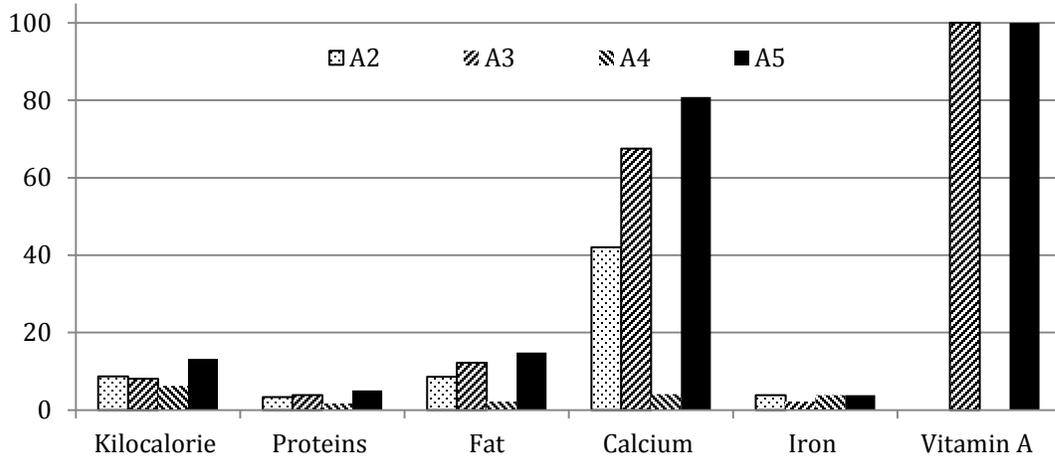


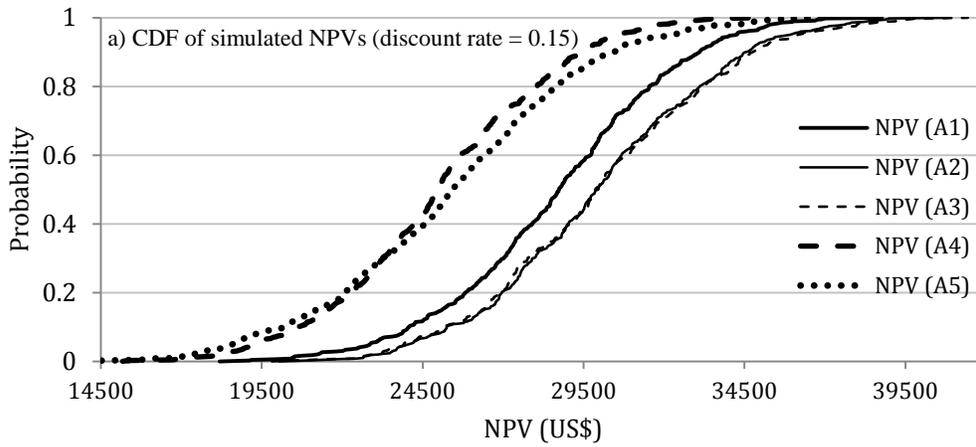
Figure 6. Additional nutrients secured under alternative organic soil amendment practices (%)

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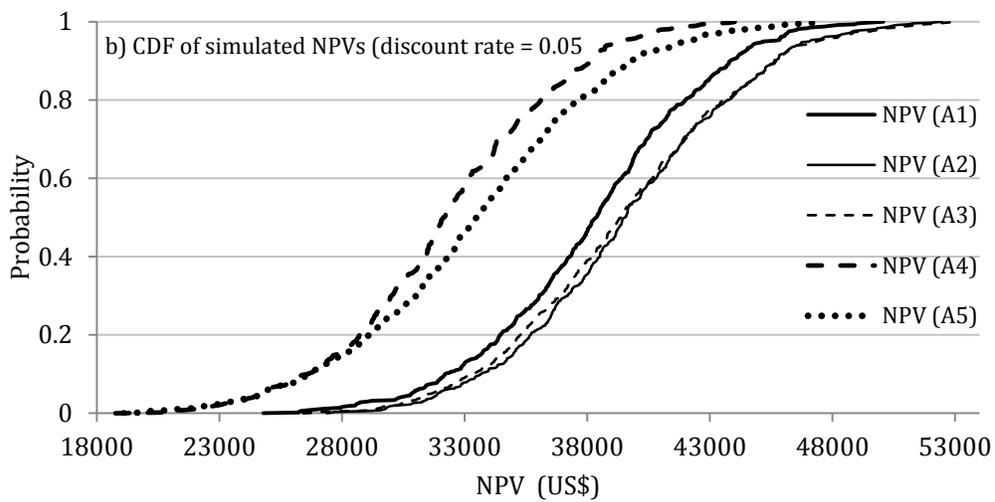


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Figure 7. Cumulative distribution function of net present value under alternative organic soil amendment practices (discount rate = 15% and 5%)



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993 Note: CDF stands for cumulative distribution function and NPV for net present value.

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